

**GOLDEN GATE BRIDGE, HIGHWAY AND TRANSPORTATION DISTRICT**

**RESOLUTION NO. 2010-064**

**AUTHORIZE AWARD OF CONTRACT NO. 2011-MD-1,  
ARMORED CARRIER COLLECTION SERVICES,  
TO BRINK'S U.S., A DIVISION OF BRINK'S, INC.**

July 9, 2010

**WHEREAS**, the Golden Gate Bridge, Highway and Transportation District (District) has adopted the *FY 09/10 Financial Plan for Achieving Long-Term Financial Stability (Plan)* to address the District's \$132 million five-year projected deficit; and,

**WHEREAS**, Phase I of the *Plan* includes Initiative No. 1, which calls for increased efficiencies through new banking collection processes; and,

**WHEREAS**, on January 26, 2010, the District advertised Request for Proposals (RFP) No. 2010-D-6, *Revenue Collection*, for the collection and transportation of Bus Transit and Ferry Transit revenues, and by the submission deadline of March 30, 2010, received a sole proposal, which was determined to be cost prohibitive, and,

**WHEREAS**, staff revised the scope of work for RFP No. 2010-D-6 to add counting and processing of Bus Transit revenue and revenue from Add Value Machines, as well as transporting of Ferry Transit deposits, for direct delivery to the District's bank, Wells Fargo Bank; and,

**WHEREAS**, in accordance with the District's Procurement Policy, the Board of Directors may waive the requirement for undertaking an additional RFP process when services are needed on an expedited basis and the best interests of the District are served thereby; and,

**WHEREAS**, after contacting several armored carrier service providers to obtain informal proposals, the District received two armored carrier services price proposals, one of which was cost prohibitive; and

**WHEREAS**, the proposal submitted by Brink's U.S., a division of Brink's, Inc. (Brink's) was very competitive, and Brink's holds a current contract with the District to perform transportation of deposits to Wells Fargo Bank; and,

**WHEREAS**, consolidation of revenue processing and transport services into one contact with Brink's is consistent with the District's *Plan*; and,

**WHEREAS**, this change in service will eliminate the District's need for two Vault Officer positions, resulting in annual salary and fringe benefits savings of approximately \$200,000.00, which is consistent with the District's *Plan*; and,

**WHEREAS**, the Finance-Auditing Committee, at its meeting of July 9, 2010, has so recommended; now, therefore, be it

**RESOLUTION NO. 2010-064**  
**BOARD OF DIRECTORS MEETING OF JULY 9, 2010**  
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**RESOLVED**, that the Board of Directors of the Golden Gate Bridge, Highway and Transportation District (Board) hereby authorizes award of Contract No. 2011-MD-1, to Brink's U.S., a division of Brink's, Inc. (Brink's), in an estimated amount of \$225,000.00, for a three-year term, effective August 1, 2010, plus two one-year options subject to an annual increase of up to five percent for the first option year and three and one-half percent the second option year, based upon a documented increase in the Contractor's costs, subject to negotiation of final terms and conditions by the General Manager; and, be it further

**RESOLVED**, that the Board authorizes the establishment of a Contingency Fund in the amount of \$30,000.00; and, be it further

**RESOLVED**, that the Board authorizes the General Manager to approve amendments to Contract No. 2011-MD-1 up to the maximum of the available Contingency Fund; and, be it further

**RESOLVED**, that the Board eliminates two Vault Officer positions in the District Division, at a salary range of \$51,210.00 to \$56,867.00, plus fringe benefits, targeted for October 1, 2010; and, be it further

**RESOLVED**, that the Board amends the Table of Organization accordingly; and, be it further

**RESOLVED** that requisite funds are available in the FY 10/11 Bridge, Bus Transit, Ferry Transit and District Divisions' Operating Budgets, and will be included in the subsequent fiscal years accordingly.

**ADOPTED** this 9th day of July 2010, by the following vote of the Board of Directors:

**AYES (12):** Directors Brown, Chu, Cochran, Elsbernd, Newhouse Segal, Pahre, Sanders, Snyder and Sobel; Second Vice President Eddie; First Vice President Reilly; President Boro

**NOES (0):** None

**ABSENT (7):** Directors Campos, Dufty, Grosboll, Kerns, McGlashan, Moylan and Stroeh

  
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**Albert J. Boro**  
**President, Board of Directors**

**ATTEST:**   
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**Janet S. Tarantino**  
**Secretary of the District**