



Dodie Goldberg
Senior Buyer – Bridge
Division



Artemisé Davenport
Manager, SBE
Compliance Programs

BUSINESS OUTREACH COMMITTEE

**HOW TO DO BUSINESS WITH
PUBLIC AGENCIES**

SEPTEMBER 30, 2025 | 12:00P – 1:30P

ABOUT US

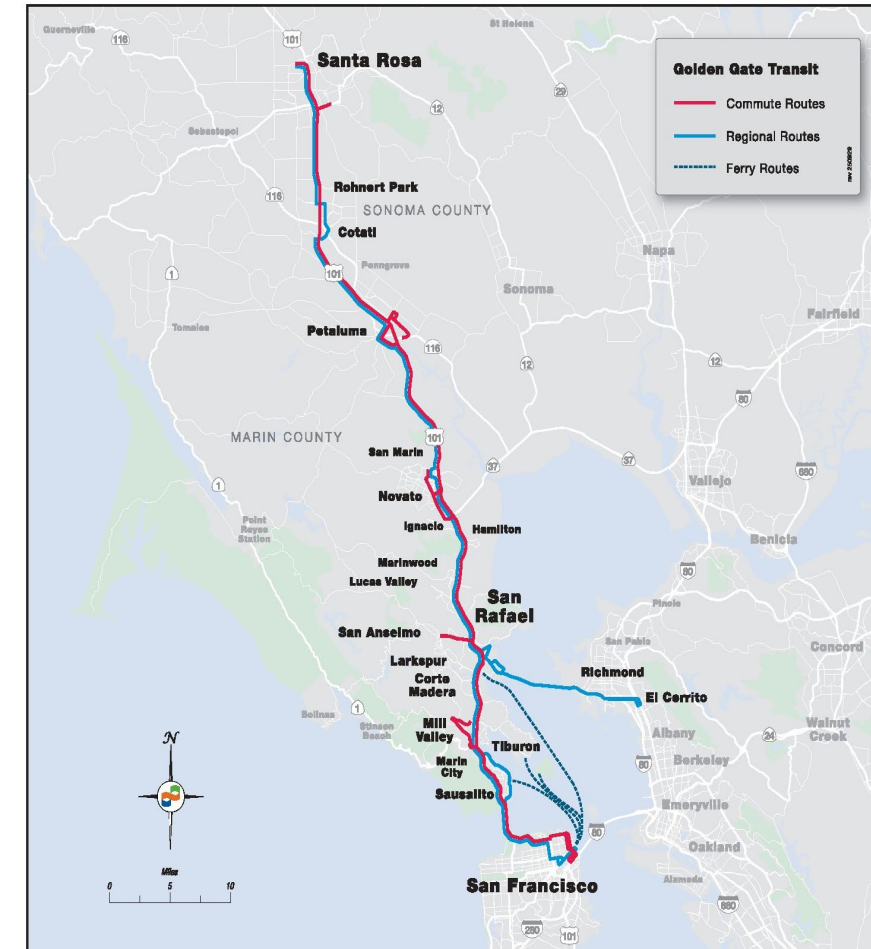
www.goldengate.org



- Special District of the State of California (no local sales tax or general funds)
- Own 147 buses – Service areas: Contra Costa, Marin, San Francisco, and Sonoma counties
- Own 7 vessels – Liwa on the way! Service areas: Larkspur, Tiburon, San Francisco, Angel Island, and Sausalito

MISSION STATEMENT

The mission of the Golden Gate Bridge, Highway and Transportation District (District) is to provide safe and reliable operation, maintenance and enhancement of the Golden Gate Bridge and to provide transportation services, as resources allow, for customers within the U.S. Highway 101 Golden Gate Corridor.



WHAT WE BUY:



➤ COMMODITIES

- cameras
- computers
- construction/electrical supplies
- fuel
- heavy equipment
- janitorial supplies
- Paint
- PPE
- vehicles & ferry vessels
- software
- automotive
- photocopiers
- print materials
- respirators-filters

➤ SERVICE CONTRACTS

- advertising
- build/repair parking lots & ferry terminals
- construction projects
- copier maintenance/repair
- elevator repair
- carpet installation
- pest control
- film & video
- graphic design & printing
- uniforms

➤ PROFESSIONAL SERVICES

- accounting/auditing
- architectural and engineering services
- banking
- engineering design
- engineering investigation/study
- engineering plan/specifications
- information technology consulting
- insurance
- legal services
- management consulting
- materials sampling/testing
- medical examinations

VENDOR REGISTRATION



Portal

Log In

Register

Procurement Portal

Golden Gate Bridge, Highway and Transportation District



Open Public Opportunities

Past Public Opportunities

Public Contracts

Search

Status	Ref. #	Project	Close Date	Days Left	Action
OPEN	2025-B-084	Golden Gate Suspension Bridge Seismic Retrofit Contract 1 North and South Towers and North and South Side Spans Environmental Compliance Monitoring Services	Oct 7th 2025, 4:00 PM PDT	9	View Opportunity
OPEN	2025-F-021	Engineering Design Services for the Larkspur Ferry Terminal Storm Drain Facility Repair	Nov 4th 2025, 4:00 PM PST	37	View Opportunity

[Technical Support](#)

[Portal Security](#)

[Terms of Service](#)

[Privacy Policy](#)

[Sitemap](#)

Procurement portal supported by Bonfire

<https://www.goldengate.org/district/doing-business/register-as-a-vendor/>

DISADVANTAGED AND SMALL BUSINESS ENTERPRISE PROGRAM

DBE Overall Triennial Goal: 1.1% FFY 2026-2028

*SBE Goals: Contract-specific

STATE CERTIFICATIONS

- **Department of General Services (DGS) Size Affidavit Required**
 - Small Business (SB)
 - Micro Small Business (Micro)
 - Small Business for the Purpose of Public Works (SB-PW)
- **California Department of Transportation (Caltrans) Size Affidavit Required**
 - State Minority-Owned Business Enterprise (SMBE)
 - State Women-Owned Business Enterprise (SWBE)

FEDERAL CERTIFICATIONS

- **California Unified Certification Program (CUCP) Only acceptable certification for DBE goal credit**
 - Disadvantaged Business Enterprise (DBE)
- **U.S. Small Business Administration (SBA) Size Affidavit Required**
 - 8(a) Small Business

*Must meet SBA specific size standards and in no case exceed \$31.84M as of March 2025

STRATEGY AND EVALUATION PROCESS



STRATEGIES FOR SUCCESS

Attend Pre-Proposal Meeting

- Clear up any confusion regarding project details, scope of work, and solicitation of documents.

Q&A Period

- Opportunity to address any uncertainty with the proposal requirements.

Proof Read Proposal

- Improve the quality of proposal by ensuring there are no typos, grammar errors, etc.

Proposal Meets Requirements

- Very important proposal meets evaluation criteria to prevent being considered “non-responsive.”

Interview Preparation

- Well-crafted presentation demonstrates professionalism and helps to better understand vendor proposal.

Request Debrief Meeting

- Vendors who are not selected for a proposal can request a debrief to understand ranking and opportunities for improvement.

UPCOMING CONTRACTING OPPORTUNITIES

Bid documents and Requests for Proposals (RFP) are included on the District Procurement Portal at <https://ggbhtd.bonfirehub.com>.

Solicitation Number	Contract Name	Projected Advertisement	Estimate \$	Contact
2025-F-021	Larkspur Ferry Terminal Storm Drain Facility Repair Design Services	September 23, 2025	\$350,000	Melissa Martin
2025-F-071	Drydocking and Capital Improvements of the MV Golden Gate	Sept/Oct 2025	\$1M	Johnathan Lucas
2025-D-TBD	On-Call Grant and Project Support Services	October 2025	\$1.5M	Marcellus Jasper
2025-BT-TBD	Real Time Sign – Toll Plaza	October 2025	TBD	Marianne Waterman
2025-B-084	Golden Gate Suspension Bridge Seismic Retrofit Contract 1 North and South Towers and North and South Side Spans Environmental Compliance Monitoring Services	October 9, 2025	\$1,800,000	Melissa Martin
2025-B-051	Alexander Avenue Improvements Design Services	TBD	TBD	Melissa Martin
2025-BT-005	San Rafael Bus Facility Heavy Duty Shop Overhead Crane	TBD	TBD	Melissa Martin
2025-F-003	LFT Service Building Roof Rehabilitation	TBD	\$350,000	Melissa Martin
2025-B-103	Golden Gate Suspension Bridge Seismic Retrofit Contract 1 North and South Towers and North and South Side Spans Construction Scheduling and Claim Review Services	TBD	TBD	Melissa Martin
TBD	Drydocking and Capital Improvements of the MS Marin	Dec 2025	\$750k	Johnathan Lucas
TBD	Drydocking and Capital Improvements of the MV Del Norte	Q1-2026	\$750k	Johnathan Lucas
2025-F-092	LFT Mooring Camels Restoration	Q1-2026	\$1.5M	Johnathan Lucas
TBD	Drydocking and Capital Improvements of the MS San Francisco	Q1-2026	TBD	Johnathan Lucas

Note:
information is
subject to
change.

PROCUREMENT DEPARTMENT CONTACTS

Administration

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A consortium of Bay Area Transit and Transportation agencies that collectively conduct outreach events throughout the year.

BOC Brochure: https://www.goldengate.org/assets/1/6/boc_doing_business_brochure_september_20251.pdf

BOC Members Upcoming Contracting Opportunities: <https://www.goldengate.org/district/doing-business/business-outreach-committee/>

BOC Feedback Form: [How Can We Better Service You?](#)

BOC Member Agencies:



Questions?



THANK YOU!