

Sonoma-Marín Area Rail Transit District

DOING BUSINESS WITH SMART

September 30, 2025

DOING BUSINESS THE “**SMART**” WAY

Presented By: Ken Hendricks



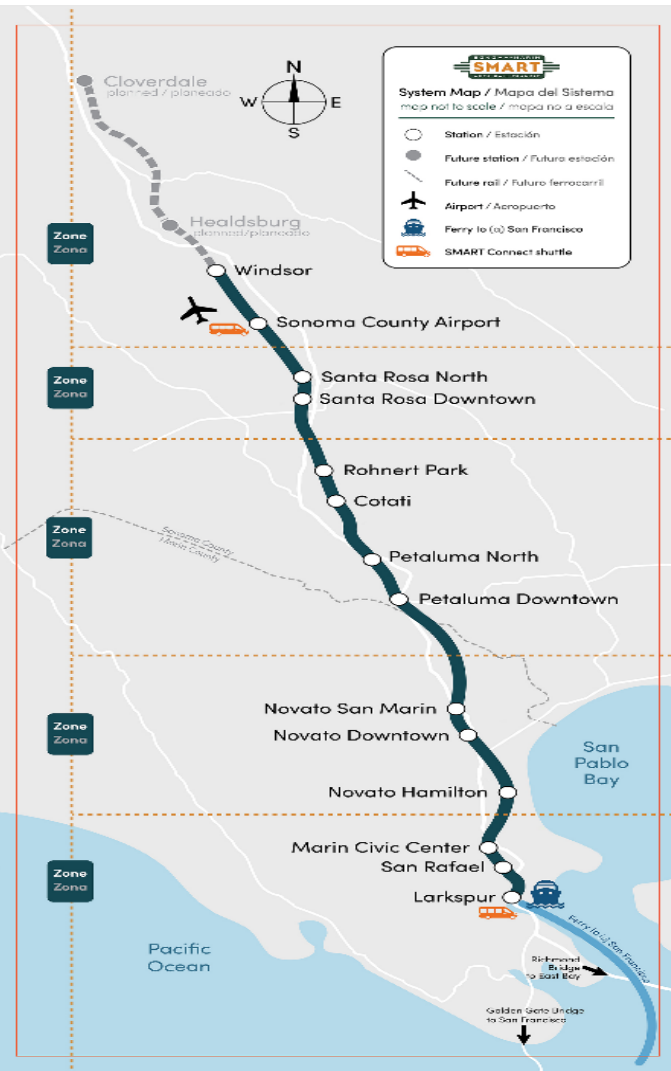
SMART's Procurement Team

- Ken Hendricks, Procurement and Contracts Manager
- Lean Vizcocho, Senior Buyer
- Paul Fenimore, Procurement and Contracts Analyst
- Nicole Masters, Buyer I

SMART's Disadvantaged Business Enterprise Liaison (DBELO)

- Litiana Mills, Regulatory Compliance & Civil Rights Manager





ABOUT SMART

SERVICE STARTED AUGUST 2017

Commuter Rail

(18) Trains Serving (14) Existing Stations
 ≈ 48 Miles of Track In Operation
 (2) Future Stations Planned
 ≈ 22 Miles of Track Planned

Multi-Use Pathway

≈ 39 Miles of Pathway Constructed
 ≈ 10.8 Miles of Pathway in final design
 ≈ 7 Miles of Pathway in preliminary design
Southern Portion of The Great Redwood Trail

Commuter
Rail

Multi-Use
Pathway



Microtransit

Freight

Microtransit

Microtransit Shuttle Service Pilot:
 Connects to Sonoma County Airport &
 Larkspur Stations

Freight Rail

SMART became a Freight Rail operator
 in March 2022 operating between Napa,
 CA and Petaluma, CA



What does SMART Contract For?

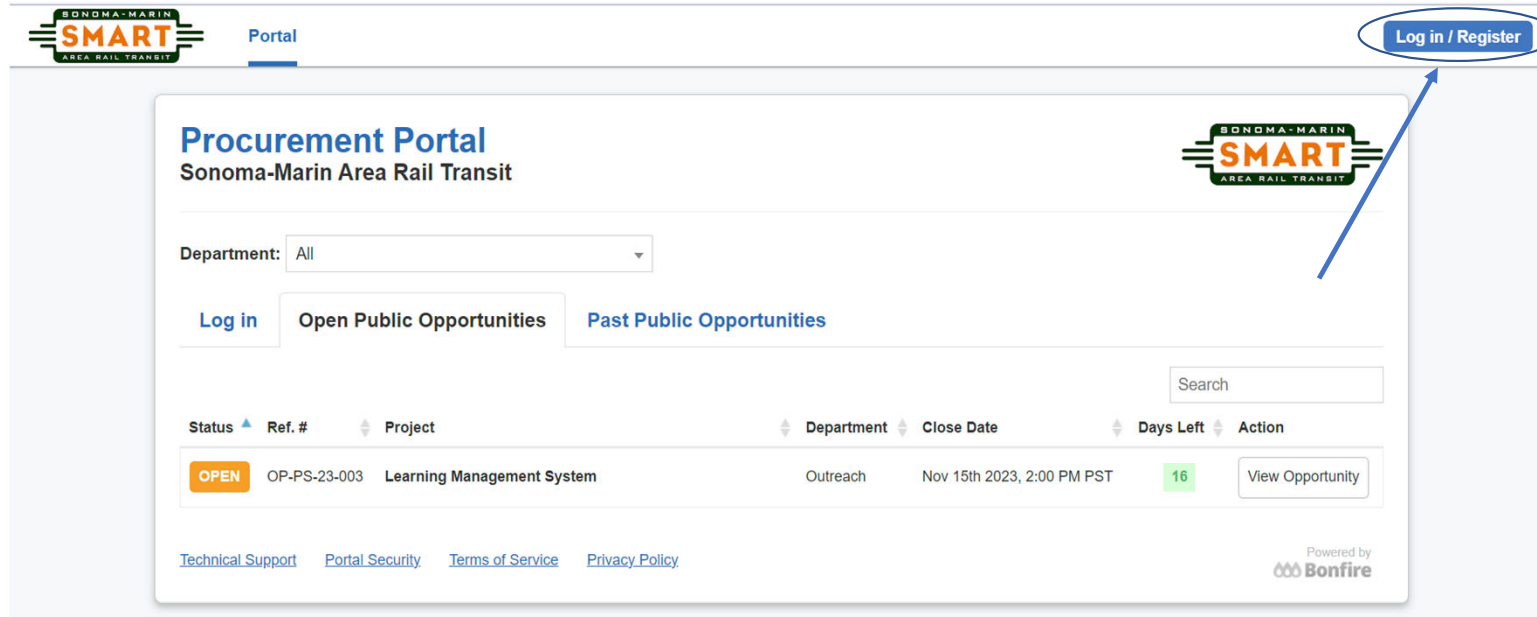
Goods

- Office Supplies
- IT Equipment
- Signage
- Electronic Equipment
- PPE
- Software
- Industrial Goods
- Raw Materials
- Etc.

Services

- Temporary Staffing Services
- Architecture & Engineering Services
- Project Management Services
- Construction Testing & Construction Management Services
- Environmental Consulting Services
- Construction Services
- IT Consulting Support Services
- Financial & Risk Management Services
- Marketing & Advertising Services
- Janitorial Services
- Security Services
- Etc.

HOW TO DO BUSINESS WITH SMART?



<https://sonomamarintrain.bonfirehub.com>

INFORMATION NEEDED TO REGISTER



BUSINESS INFORMATION
(NAME, ADDRESS, PHONE)



CONTACT INFORMATION
(NAME, TITLE, EMAIL
ADDRESS, PHONE)



BUSINESS WEBSITE



NAICS CODES FOR
SERVICES/PRODUCTS
OFFERED



CONTRACTOR LICENSE #
(IF APPLICABLE)



DEPARTMENT OF
INDUSTRIAL RELATIONS
REGISTRATION #
(IF APPLICABLE)



DBE/SBE CERTIFICATION
INFORMATION AND
DOCUMENTATION



SAM.GOV ENTITY ID #
(IF APPLICABLE)

UPCOMING OPPORTUNITIES

SERVICES		
DESCRIPTION OF PROCUREMENT	TYPE	ESTIMATED RELEASE
Employee Uniform Rental & Laundering	General Services	Fall 2025
On Track Welding and Grinding Services	General Services	Fall 2025
ANSI/OSHA Aerial Safety Inspection & Maintenance Services	General Services	Fall 2025
Fuel & Fuel Delivery Services	General Services	Fall 2025
On-Call Electrician Services	General Services	Winter 2025
Air Compressor Maintenance Services	General Services	Winter 2025
Temporary Staffing Services	General Services	Winter 2025
Onboard Train CCTV Replacement	General Services	Spring 2025
Cummins Engines Mid-Life Overhaul Services	General Services	Spring 2025
Sales and Use Tax Audit and Recovery Services	General Services	Spring 2025
Oracle ERP Technical Support Services	General Services	Spring 2025
IBM Maximo Maintenance Software and Technical Support Services	General Services	Spring 2025
Temporary Staffing Services	General Services	Spring2025
Train Onboard Fire Suppression Re-Charge and Hydrostatic Testing	General Services	Spring 2025
Testing and Measuring of Track Geometry, Track Strength, and Rail Profile Services	General Services	Spring 2025



UPCOMING OPPORTUNITIES

CONSTRUCTION		
DESCRIPTION OF PROCUREMENT	TYPE	ESTIMATED RELEASE
Traditional Design-Build – Hanna Ranch Road to Rowland Way Non-Motorized Pathway	Construction	Winter 2025
Track Surfacing & Ballast Restoration (Mainline)	Construction	Winter 2025
Traditional Design-Build - Joe Rodota Trail to 3 rd Street Non-Motorized Pathway	Construction	Spring 2026
Culvert Repairs	Construction	Spring 2026
Invitation for Bid for Guerneville to Airport Non-Motorized Pathway	Construction	Summer 2026



Register with SMART's Procurement Portal

<https://sonomamarintrain.bonfirehub.com>

Connect With Us!

procurement@sonomamarintrain.org

