



# ***Design & Construction Breakout Session***

*Erron Alvey*

*Director of Procurement and Contracts,  
Design & Construction*

September 30, 2025



# About San Francisco International Airport

- Enterprise department of the City and County of San Francisco
- Gateway airport to **Asia and Europe**
- Largest airport in the Bay Area
- 2<sup>nd</sup> busiest in California
- Served 50.2M annual passengers in 2023
- Voted as the Top US Airport in the **Wall Street Journal 2022 Annual Ranking**
- Voted as the best US Airport for food by **Food & Wine's Global Tastemaker 2023** reader choice award





# Meet the Design & Construction team!





# *Contracting and Subcontracting*

- **City Supplier/OpenGov**
- **Design-Bid-Build**



# How to Become a Fully Compliant Supplier

---

<https://sfcitypartners.sfgov.org/pages/become-a-supplier.aspx>

## **1. Become a Registered Bidder**

After becoming a Registered Bidder, you can then advance your status to become a Fully Compliant Supplier, which allows you to be fully awarded City contracts.

## **2. San Francisco Business Tax Registration**

Business Registration is required for all entities that conduct business in SF and determines your tax responsibilities.

## **3. Equal Benefits Declaration**

Articles 131 and 132 of the San Francisco Labor and Employment Code requires that all Suppliers to the City and County of San Francisco administer benefits equally to employees with domestic partners and employees with spouses.

# Design & Construction's eProcurement Portal

## Features:


- Simple, intuitive design.
- Subscribe to receive notifications of all new published opportunities.
- View current, future, and past opportunities.
- Simple sign-up process.

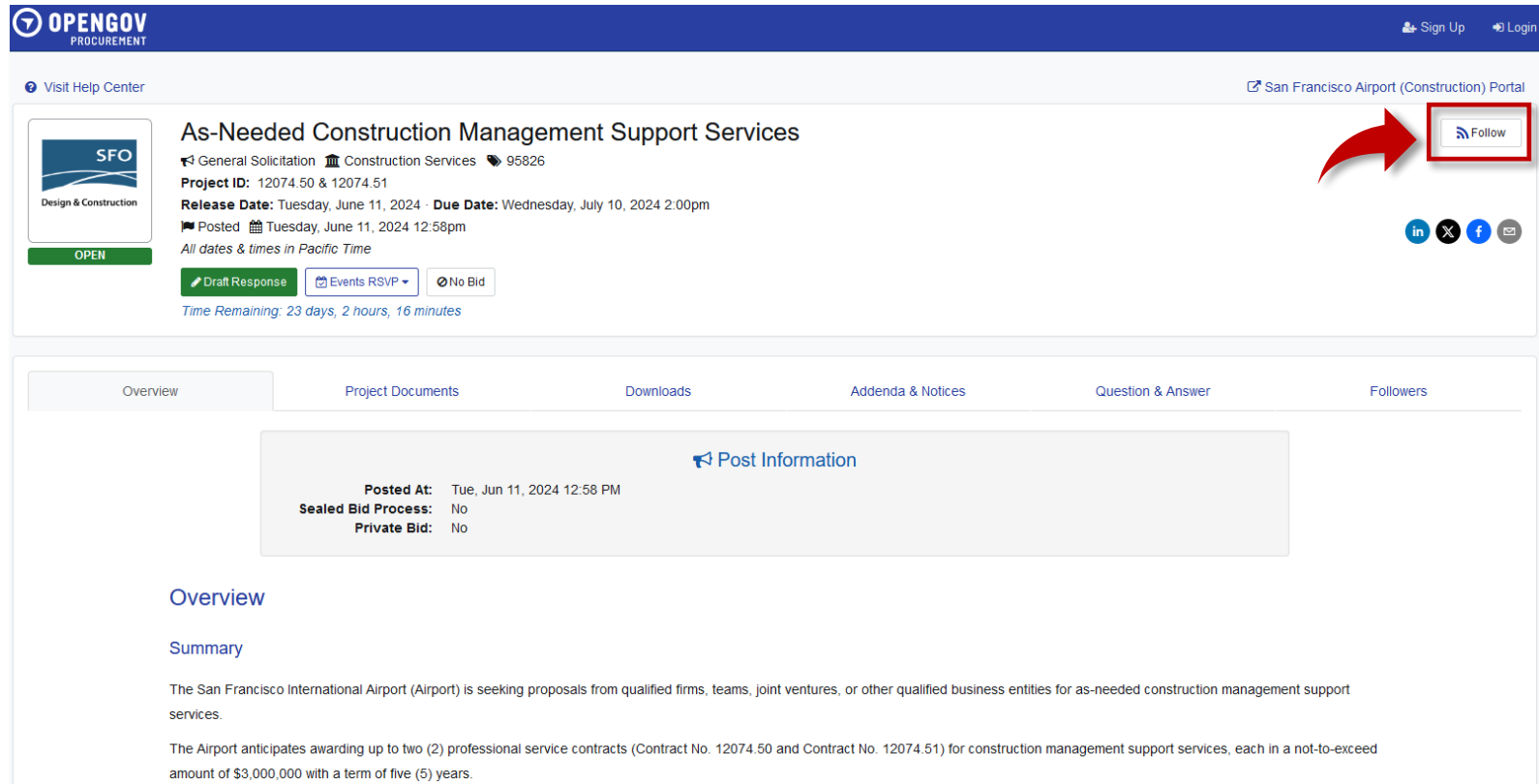
The screenshot displays the 'Design & Construction' eProcurement Portal for the San Francisco Airport (Construction). The sidebar on the left features the SFO logo, the text 'Design & Construction', 'San Francisco Airport (Construction)', 'San Francisco, CA', 'All dates and times in Pacific Time', a '+ Subscribe' button, and links for 'Questions?' and 'Visit Help Center'. The main content area is titled 'Procurement Portal' and includes tabs for 'Projects' and 'Calendar'. Below these are filters for 'All Departments' and 'All', along with 'Search' and 'Advanced Search' buttons. A table lists various project opportunities with columns for Project Title, Project ID, Addenda, Release Date, and Due Date.

Project Title	Project ID	Addenda	Release Date	Due Date
RFP for As-Needed Architecture & Engineering Support Services <b>COMING SOON</b>	Contract Numbers: 12099.50 & 1...	-	-	-
Design-Build Services for Water Treatment Plant Upgrades <b>COMING SOON</b>	11975.66	-	-	-
Design-Build Services for the Wayfinding Program Phase 2 <b>COMING SOON</b>	11962.66	-	-	-
Program Management Support Services for the Wayfinding Program Phase 2 <b>COMING SOON</b>	11962.41	-	-	-
Prequalified Pool for Project Management Support Services <b>COMING SOON</b>	SFODCPOL2024-01	-	-	-
As-Needed Micro-LBE Set-Aside Environmental Consulting Support Services <b>OPEN</b>	12025.51 - 12025.55	0	6/14/2024	7/16/2024
Design-Build Services for the Airport Substation Transformer Upgrade Project <b>OPEN</b>	RFP No. 11887.66	0	6/7/2024	7/11/2024
Project Management Support Services for the Airfield Improvement Program <b>COMING SOON</b>	12077.41	-	-	-

# Design & Construction's eProcurement Portal


## Following projects:


- Click  to receive all updates on the opportunities that interest you.
- Read the Project Overview, Download RFP Documents, See addenda, Submit Questions and See Answers, and See others who follow the opportunity.



The screenshot displays the OPENGov Procurement portal interface. At the top, there's a blue header with the OPENGov logo and navigation links for 'Sign Up' and 'Login'. Below the header, a breadcrumb trail shows 'San Francisco Airport (Construction) Portal'. The main content area features a project card for 'As-Needed Construction Management Support Services'. This card includes the SFO logo, project details (Project ID: 12074.50 & 12074.51, Release Date: Tuesday, June 11, 2024, Due Date: Wednesday, July 10, 2024 2:00pm), and a green 'OPEN' button. A red arrow points to a 'Follow' button in the top right corner of the project card. Below the project card, there's a tabbed interface with 'Overview' selected. The 'Overview' tab shows a 'Post Information' box with details like 'Posted At: Tue, Jun 11, 2024 12:58 PM', 'Sealed Bid Process: No', and 'Private Bid: No'. Below this, there's a 'Summary' section with text about the San Francisco International Airport seeking proposals for construction management support services.

# Upcoming Opportunities

Sign Up Login



**Design & Construction**

**San Francisco Airport  
(Construction)**  
San Francisco, CA

*All dates and times in Pacific Time*

[+ Subscribe](#)

Questions?  
[Visit Help Center](#)

## Procurement Portal

Projects Calendar

All Departments

Coming Soon

[Search](#) [Advanced Search](#)

Project Title	Project ID	Addenda	Release Date	Due Date
RFP for As-Needed Architecture & Engineering Support Services <b>COMING SOON</b>	Contract Numbers: 12099.50 & 1...	-	-	-
Design-Build Services for Water Treatment Plant Upgrades <b>COMING SOON</b>	11975.66	-	-	-
Design-Build Services for the Wayfinding Program Phase 2 <b>COMING SOON</b>	11962.66	-	-	-
Program Management Support Services for the Wayfinding Program Phase 2 <b>COMING SOON</b>	11962.41	-	-	-
Prequalified Pool for Project Management Support Services <b>COMING SOON</b>	SFODCPool2024-01	-	-	-
Project Management Support Services for the Airfield Improvement Program <b>COMING SOON</b>	12077.41	-	-	-



# Networking/Outreach

←

→

↺

procurement.opengov.com/portal/sfoconstruction/projects/140058/followers

☆

🔍

📄

0

ALP SF Admin Code

SFO Connect

Commission Items ~...

Login | Microsoft 365

SFOInfraVision

EA Project List

LCPtracker

Empower IRA, Inves...

Erron Alvey | LinkedIn

Employee Gateway |...

If I Agree to 'Free Fr...

Sandhills Illustrated...

Beulah Duncan and...

X

Procurement

Intake

Projects

Contracts

Vendors

Dashboards ▾

Analytics ▾

+ Create

📅

🔔

?

⚙️

👤

Visit Help Center

San Francisco Airport (Construction) Portal

SFO

DESIGN & CONSTRUCTION

OPEN

Station BB 12kV Infrastructure Reconfiguration

📄 Invitation For Bid 🏢 Electrical Engineering 📍 90910, 91316, 91341, 91400, 91484... [show all](#)

Project ID: 11876.61

📅 Release Date: Friday, May 23, 2025 · 🕒 Due Date: Wednesday, June 18, 2025 2:00pm

📅 Posted 📅 Friday, May 23, 2025 12:00pm

All dates & times in Pacific Time

📝 Draft Response

📅 Events RSVP ▾

🚫 No Bid

Time Remaining: 13 days, 20 hours, 58 minutes

Follow

in

✕

f

✉️

Overview

Project Documents

Downloads

Addenda & Notices




Question & Answer

Followers

Followers List

List of the users who are following updates on this project

[Export to CSV](#)

Vendor	Contact	Designation	Response Submitted
 Aldridge Electric, Inc.	Gina Giovannetti ggiovannetti@aldridgegroup.com 844 E. Rockland Road Libertyville, IL 60048	None	
 Anvil Builders Inc.	Alan Guy estimating@anvilbuilders.com 1550 Park Ave Emeryville, CA 94608	Prime	
 Bay Area Systems and Solutions, Inc. dba BASS Electric	Jawaad Mitchell jmitchell@basselectric.net 390 Swift Ave	Sub	

DVBE

MBE



# DBB - Submission Documents

**Bids are submitted in OpenGov – Vendor Questionnaire tab**

The screenshot displays the OpenGov procurement portal interface. At the top, the 'Procurement' header is visible. The main content area is titled 'Central Garage 5th Level Resurfacing' and includes a 'PENDING' status badge. Below the title, there is a list of project details: 'Last updated by Addendum #2 on May 22, 2025 1:32 PM', 'Project ID: 11851.61', 'Release Date: Wednesday, April 16, 2025', and 'Due Date: Wednesday, May 28, 2025 2:00pm'. A sidebar on the left contains a list of tabs: '1. Contact Information', '2. Addenda Confirmation', '3. Vendor Questionnaire' (highlighted with a red box), '4. Company Profile', and '5. Submit'. The main content area shows the 'Hiro Corp. Response' form, which includes a '1. Bid Requirements\*' section with a 'Did you read through and confirm that you met all of the proposal requirements including the sections:' question, and a '2. Envelope A.\*' section with a list of documents to be uploaded.

Procurement

Visit Help Center

San Francisco Airport (Construction) Portal

**Central Garage 5th Level Resurfacing**

Last updated by Addendum #2 on May 22, 2025 1:32 PM See what changed

Invitation For Bid Civil Engineering 14560, 91394, 92517

Project ID: 11851.61

Release Date: Wednesday, April 16, 2025 - Due Date: Wednesday, May 28, 2025 2:00pm

Posted Wednesday, April 16, 2025 6:00am

All dates & times in Pacific Time

PENDING

Response

Project Information

1. Contact Information

2. Addenda Confirmation

3. Vendor Questionnaire

4. Company Profile

5. Submit

Options Save

Export to CSV

Hiro Corp. Response

1. Bid Requirements\*

Did you read through and confirm that you met all of the proposal requirements including the sections:

A. General Conditions (00 72 00)

B. Supplementary Conditions (00 73 00)

Yes

No

2. Envelope A.\*

Please Upload your COMPLETE Envelope A documents here, which includes the following:

A. Document 00 42 54 (Acknowledgment of Receipt of Addenda)

B. Document 00 43 36 (Contractor/Subcontractor List)

C. Document 00 43 43 (Highest Prevailing Wage Rate Certification)

D. Document 00 43 44 (Certificate of Bidder Regarding Apprenticeship Training Program)

E. Document 00 45 13 (Bidder's Qualifications Statement)

F. Document 00 45 14 (Certificate of Bidder Regarding Debarment and Suspension)

G. Document 00 45 19 (Non-Collusion Affidavit)

H. Document 00 45 36 (Certificate of Bidder Regarding Non-Discrimination in Contracts and Benefits)

I. Document 00 45 49 (CityBuild/First Source Referral Program Certification)

J. CMD Form 2B: "Good Faith Efforts" Requirements Form

K. A copy of Bidder's San Francisco Business Registration Certificate

L. Proof of registration with the California Department of Industrial Relations for Prime Bidder and all listed subcontractors

# DBB - Submission Document

## Bids are submitted in OpenGov – Vendor Questionnaire tab

- Upload Envelopes A & B
- All documents for envelopes are listed
- All other Bid requirements and Bidder confirmations are also listed.

Upload  
Bid Docs  
here



PENDING Posted Wednesday, April 10, 2025 8:00am All dates & times in Pacific Time

Response Project Information

Options Save

Hiro Corp. Response

Export to CSV

1. Contact Information ✓

2. Addenda Confirmation

3. Vendor Questionnaire

4. Company Profile ✓

5. Submit Incomplete

1. Bid Requirements\*

Did you read through and confirm that you met all of the proposal requirements including the sections:

A. General Conditions (00 72 00)

B. Supplementary Conditions (00 73 00)

☐ Yes

☐ No

2. Envelope A.\*

Please Upload your COMPLETE Envelope A documents here, which includes the following:

A. Document 00 42 54 (Acknowledgment of Receipt of Addenda)

B. Document 00 43 36 (Contractor/Subcontractor List)

C. Document 00 43 43 (Highest Prevailing Wage Rate Certification)

D. Document 00 43 44 (Certificate of Bidder Regarding Apprenticeship Training Program)

E. Document 00 45 13 (Bidder's Qualifications Statement)

F. Document 00 45 14 (Certificate of Bidder Regarding Debarment and Suspension)

G. Document 00 45 19 (Non-Collusion Affidavit)

H. Document 00 45 36 (Certificate of Bidder Regarding Non-Discrimination in Contracts and Benefits)

I. Document 00 45 49 (CityBuild/First Source Referral Program Certification)

J. CMD Form 2B: "Good Faith Efforts" Requirements Form

K. A copy of Bidder's San Francisco Business Registration Certificate

L. Proof of registration with the California Department of Industrial Relations for Prime Bidder and all listed subcontractors.

M. Appendix A, Safety Prequalification Form.

File

Drop some files here or click to select files to upload.

3. Envelope B.\*

Please Upload your COMPLETE Envelope A documents here, which includes the following:

A. Document 00 41 00 (Bid Form)

B. Document 00 43 36.03 (Subcontractor List for Alternate Work), if applicable.

C. Document 00 61 00 (Bid Bond) with Bid guaranty in an amount equal to 10% of amount bid OR Document 00 61 26 (Irrevocable Standby Letter of Credit) OR a certified check.

File

Drop some files here or click to select files to upload.

4. Transmission of Original Documents\*

The Bidder acknowledges that it shall transmit their original Bid Forms (Document 00 41 00) and original Bid securities by U.S. Mail in a sealed envelope addressed to Brian Davidson, Contract Administrator, San Francisco International Airport, P.O. Box 8097, San Francisco, CA 94128, postmarked no later than the Bid opening date.



# DBB - Submission Document

## Bids are submitted in OpenGov – Vendor Questionnaire tab

- Check all confirmations

File

Drop some files here or click to select files to upload.



#### 4. Transmission of Original Documents\*

The Bidder acknowledges that it shall transmit their original Bid Forms (Document 00 41 00) and original Bid securities by U.S. Mail in a sealed envelope addressed to Brian Davidson, Contract Administrator, San Francisco International Airport, P.O. Box 8097, San Francisco, CA 94128, **postmarked no later than the Bid opening date.**

☒ Please confirm

#### 5. Acknowledgement\*

The bidder acknowledges that the Airport Commission reserves the right after opening Bids to reject any or all Bids, and to waive any minor irregularity in a Bid.

☒ Please confirm

#### 6. Bidder's Safety Record\*

Refer to Document 00 21 13 - Instructions to Bidders, Paragraph 1.11.A Bidder Qualifications.

The Contractor's Responsibility includes its record of safe performance on construction projects, including, but not limited to, consideration of federal or state Occupational Safety and Health Administration ("OSHA") violations and work place fatalities, including OSHA citations under appeal in order for the City to find the entity to be Responsible and eligible for contract award.

The City and County of San Francisco (CCSF) Safety Prequalification Form can be found and completed online at <https://sfpuc.org/construction-contracts/contract-opportunities-payments/prequalify-construction>.

Follow the online instructions on how to complete the form and submit the required safety documents.

This Form must be completed specifically for each project bid. Previous completed Safety Prequalification Forms cannot be re-used for this bid.

Check the "Please confirm" box below to confirm that Safety Prequalification Form has been submitted online for this bid.

*Note: The above Certification is part of the Bid. Signing the Bid Form shall also constitute signature of this Certification. Providing false information may result in criminal prosecution or administrative sanctions.*

☒ Please confirm

#### 7. Contract Execution, Payment Bond, Performance Bond, and Certificate(s) of Insurance\*

The contract shall be executed by the successful bidder and shall be returned, together with the Payment Bond, Performance Bond and Certificate(s) of Insurance to San Francisco Airport (Construction) so that it is received within **14 working days** after the bidder has received the contract for execution. Failure to do so shall be just cause for forfeiture of the proposal guaranty.

☒ Please confirm

#### 8. Acknowledgement: Bid Opening

Bids shall be submitted via the [SFO's Design and Construction Procurement Portal](#). All bids must be submitted no later than Wednesday, May 28, 2025 at 2:00 pm.

Bids received after the Bid opening time will not be considered. If a Bidder submits multiple submissions prior to the Bid opening date and time, the Airport may only consider the most recent timely submission and disregard the other submissions.

☒ Please confirm

< Back

Save Progress

Continue >

# DBB - Submission Document

## Bids are submitted in OpenGov – Vendor Questionnaire tab

**\*\*Important\*\*** - Submit Bidder's Safety Record early  
The Contractor's responsibility includes its record of safe performance on its construction projects.

The Airport utilizes SFPUC's Safety Prequalification system.

Bidder's must submit and pass the safety prequalification prior to its bid submission.

File

Drop some files here or click to select files to upload.

4. Transmission of Original Documents\*

The bidder acknowledges that it shall transmit their original Bid Forms (Document 00 41 00) and original Bid securities by U.S. Mail in a sealed envelope addressed to Brian Davidson, Contract Administrator, San Francisco International Airport, P.O. Box 8097, San Francisco, CA 94128, **postmarked no later than the Bid opening date.**

☐ Please confirm

5. Acknowledgement\*

The bidder acknowledges that the Airport Commission reserves the right after opening Bids to reject any or all Bids, and to waive any minor irregularity in a Bid.

☐ Please confirm

6. Bidder's Safety Record\*

Refer to Document 00 21 13 - Instructions to Bidders, Paragraph 1.11.A Bidder Qualifications.

The Contractor's Responsibility includes its record of safe performance on construction projects, including, but not limited to, consideration of federal or state Occupational Safety and Health Administration ("OSHA") violations and work place fatalities, including OSHA citations under appeal in order for the City to find the entity to be Responsible and eligible for contract award.

The City and County of San Francisco (CCSF) Safety Prequalification Form can be found and completed online at <https://sfpuc.org/construction-contracts/contract-opportunities-payments/prequalify-construction>.

Follow the online instructions on how to complete the form and submit the required safety documents.

This Form must be completed specifically for each project bid. Previous completed Safety Prequalification Forms cannot be re-used for this bid.

Check the "Please confirm" box below to confirm that Safety Prequalification Form has been submitted online for this bid.

*Note: The above Certification is part of the Bid. Signing the Bid Form shall also constitute signature of this Certification. Providing false information may result in criminal prosecution or administrative sanctions.*

☐ Please confirm

7. Contract Execution, Payment Bond, Performance Bond, and Certificate(s) of Insurance\*

The contract shall be executed by the successful bidder and shall be returned, together with the Payment Bond, Performance Bond and Certificate(s) of Insurance to San Francisco Airport (Construction) so that it is received within **14 working days** after the bidder has received the contract for execution. Failure to do so shall be just cause for forfeiture of the proposal guaranty.

☐ Please confirm

8. Acknowledgement: Bid Opening

Bids shall be submitted via the [SFO's Design and Construction Procurement Portal](#). All bids must be submitted no later than Wednesday, May 28, 2025 at 2:00 pm.

Bids received after the Bid opening time will not be considered. If a Bidder submits multiple submissions prior to the Bid opening date and time, the Airport may only consider the most recent timely submission and disregard the other submissions.

☐ Please confirm

< Back Save Progress Continue >

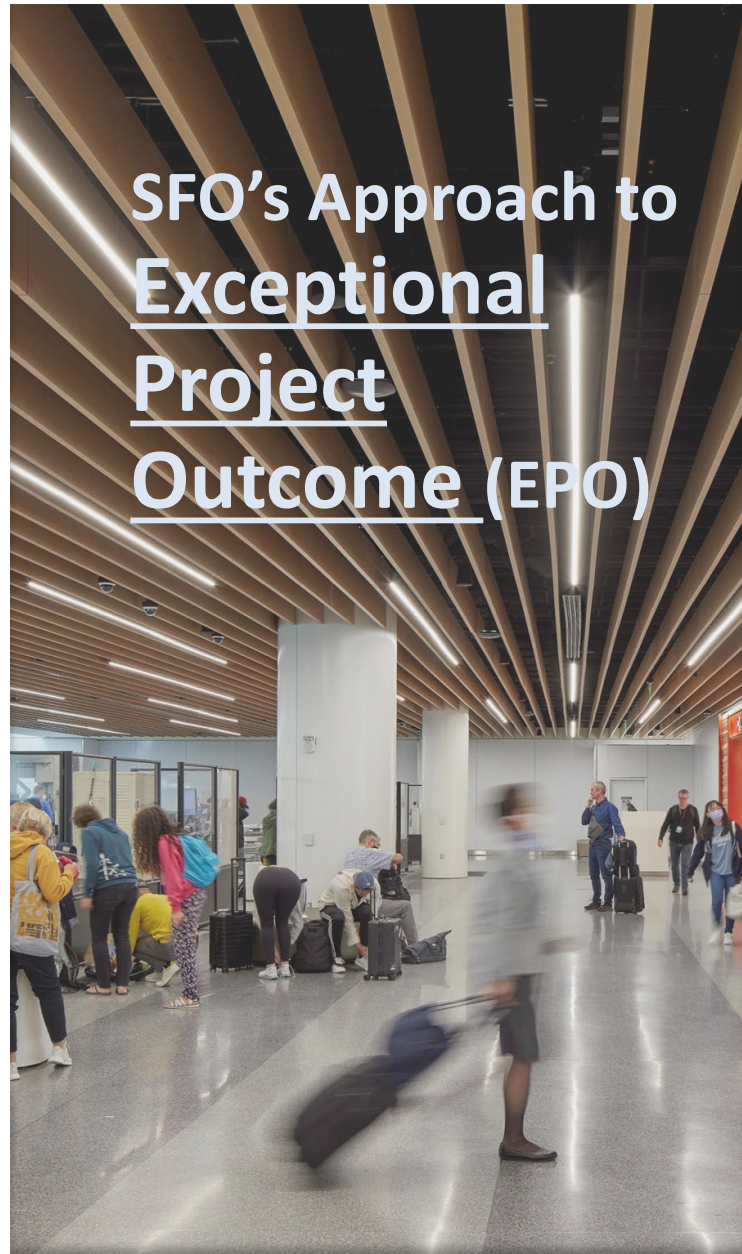
## *Major Capital Project Contracts \$2.5B*

- **Progressive Design Build**
- **Construction Manager/General Contractor**
- **Trade Packages for Subcontractors**





# Exceptional Project Outcome



# RFP Documents for Design-Build & CM/GC Services

## Standard Documents

### 1. **Appendix A – Division 00 Documents (Proposal and Contracting Requirements)**

### 2. **Appendix B – Division 01 Documents (General Requirement Specifications)**


3. Appendix C – Minimum Qualifications

4. Appendix D – Safety Prequalification

5. Appendix E – Proposal Qualification

6. Appendix F – Cost Responsibility

7. Appendix G – Project Labor Agreement

- 
- **00 11 19** – RFQ/RFP
  - **00 52 00** – Agreement
  - **00 54 39** – Contract Time and Liquidated Damages
  - **00 72 00** – General Conditions
  - **00 73 73** – Statutory Requirements
  - **01 11 13** – Scope of Work

Describes SFO's:

- Minimum and desirable proposer qualifications
- Terms and conditions for receipt of proposals
- Terms and conditions of the contract

# RFP Documents for Design-Build & CM/GC Services

## Standard Documents

1. Appendix A – Division 00 Documents (Proposal and Contracting Requirements)
  2. Appendix B – Division 01 Documents (General Requirement Specifications)
  - 3. Appendix C – Minimum Qualifications Application**
  - 4. Appendix D – Safety Prequalification Form**
  - 5. Appendix E – Proposal Qualification Forms**
  6. Appendix F – Cost Responsibility Form
  7. Appendix G – Project Labor Agreement
- 
- Proposers must submit to demonstrate that they meet:
- The minimum and desirable qualifications for the project
  - The safety qualifications



# RFP Documents for Design-Build & CM/GC Services

## Standard Documents

1. Appendix A – Division 00 Documents (Proposal and Contracting Requirements)
2. Appendix B – Division 01 Documents (General Requirement Specifications)
3. Appendix C – Minimum Qualifications Application
4. Appendix D – Safety Prequalification
5. Appendix E – Proposal Qualification Forms
- 6. Appendix F – Cost Responsibility Matrix**
7. Appendix G – Project Labor Agreement

Assists builders in developing their price proposal for the project.



# RFP Documents for Design-Build & CM/GC Services

## Standard Documents

1. Appendix A – Division 00 Documents (Proposal and Contracting Requirements)
2. Appendix B – Division 01 Documents (General Requirement Specifications)
3. Appendix C – Minimum Qualifications
4. Appendix D – Safety Prequalification
5. Appendix E – Proposal Qualification Forms
6. Appendix F – Cost Responsibility Matrix
7. **Appendix G – Project Labor Agreement**

Establishes standards, wages, hours, and working conditions for workers to promote a harmonious relationship between SFO, builders, and construction trade unions for the efficient delivery of capital improvement projects at SFO.



# Trade Packages

OPENGOV

PROCUREMENT

Sign Up

Login

Visit Help Center

San Francisco Airport (Construction) Portal

SFO

Design & Construction

PENDING

Trade Package - Design Build for Recycled Water System Project - In Terminal Plumbing - Design Services

Last updated by [Addendum #2 on May 20, 2024 10:31 AM](#) [See what changed](#)

Design-Build

91400, 91468, 91484, 96800

Project ID: 11431.66 - Design-Build for Recycled Water System Project\_TP 1c

Release Date: Wednesday, May 15, 2024

Due Date: Friday, May 24, 2024 2:00pm

Posted

Wednesday, May 15, 2024 3:00pm

All dates & times in Pacific Time

Follow

in

f

Overview

Project Documents

Downloads

Addenda & Notices

Question & Answer

Post Information

Posted At:

Wed, May 15, 2024 3:00 PM

Sealed Bid Process:

No

Private Bid:

No

Overview

Summary

Design-Build Firm Name*:	Walsh Construction Co. II, LLC.
Project Overview (optional):	<div><div>The Recycled Water System Project design builder Walsh Construction Company II, LLC. (Walsh) is seeking to engage Core Subcontractors (CS) during the design and construction phases of Project. This document's intent is to procure CS to facilitate early engagement of design coordination and responsibilities between CS and the Walsh / Carollo Engineering (Carollo), Design-Build team throughout the design phase.</div><div>Walsh is seeking response to this Request for Proposals from prospective Core Subcontractors to propose as further outlined in this document, on the Progressive Design-Build Recycled Water System Project at the San Francisco International</div></div>

The logo for the San Francisco International Airport (SFO), featuring the letters "SFO" in a stylized, bold, sans-serif font.





## *Project Delivery Partners and Support Services*

- **Professional Services  
(Related to Construction)**



# RFP Documents for Professional Services

## Standard Documents

1. Request for Proposals
2. Appendix A – Draft Agreement for Professional Services
3. Appendix B – Scope of Services
4. Appendix C – Statement of Minimum Qualifications
5. Appendix D – Proposer Qualification Forms
6. Appendix E – Civil Rights – General and Title VI Assurance Provisions and Certification

# RFP Documents for Professional Services

## Standard Documents

1. **Request for Proposals**
2. **Appendix A – Draft Agreement for Professional Services**
3. Appendix B – Scope of Services
4. Appendix C – Statement of Minimum Qualifications
5. Appendix D – Proposer Qualification Form
6. Appendix E – Civil Rights – General and Specific




Describes SFO's:

- Minimum and desirable proposer qualifications
- Terms and conditions for receipt of proposals
- Terms and conditions of the contract

# RFP Documents for Professional Services

## Standard Documents

1. Request for Proposals
2. Appendix A – Draft Agreement for Professional Services
3. Appendix B – Scope of Services
- 4. Appendix C – Statement of Minimum Qualifications**
- 5. Appendix D – Proposer Qualification Forms**
6. Appendix E – Civil Rights – General and Title VI Assurance Provisions and Certification



Proposers must submit to demonstrate that they meet the minimum and desirable qualifications for the project.



## *Tips & Tricks for the RFP Process*

- General comments
- Oral Interviews
- Debriefs
- Sunshine Requests



# Technical Proposal Evaluation (All RFP Types)

## What We Look For

- ✓ Complete and accurate information
- ✓ Respond to technical proposal requirements (format and details)
- ✓ Relevant and verifiable project examples
- ✓ Understanding of the Airport's Strategic Plan, core values, and Delivering Exceptional Projects and how to apply them to the work

# Oral Interview Evaluation

## What We Look For

- ✓ Team synergy
- ✓ Key personnel's understanding of their roles and responsibilities
- ✓ Collective knowledge and experience
- ✓ Leadership of the project manager/team lead

# Debriefs

---

Firms may request a debrief after the solicitation is completed to:

- Learn how their proposal was evaluated specifically by each panelist
- Hear feedback on their proposal's strengths and weaknesses
- Review competing proposals

SFO can only provide debriefs and copies of proposals after contract award by the Airport Commission.



# Sunshine Requests

---

Anyone may request existing documentation from public agencies

- Public funds – your right to see how we are spending them
- Popular items: Proposals, scorecards and notes, executed Agreements

SFO strives to be good stewards of public funds. What would you like to see?

# Resources

- [SFO eProcurement Portal](#)
- [Vendor Registration Guide](#)
- [14B Local Business Enterprise \(LBE\) Program](#)
- [SFO Rules and Regulations](#)
- [SFO Strategic Plan 2023-2028, including the Airport's Core Values](#)
- [SFO Delivering Exceptional Projects](#)
- [SFO Sustainable Planning, Design & Construction](#)

SFO

Questions?

