

Doing Business with AC Transit



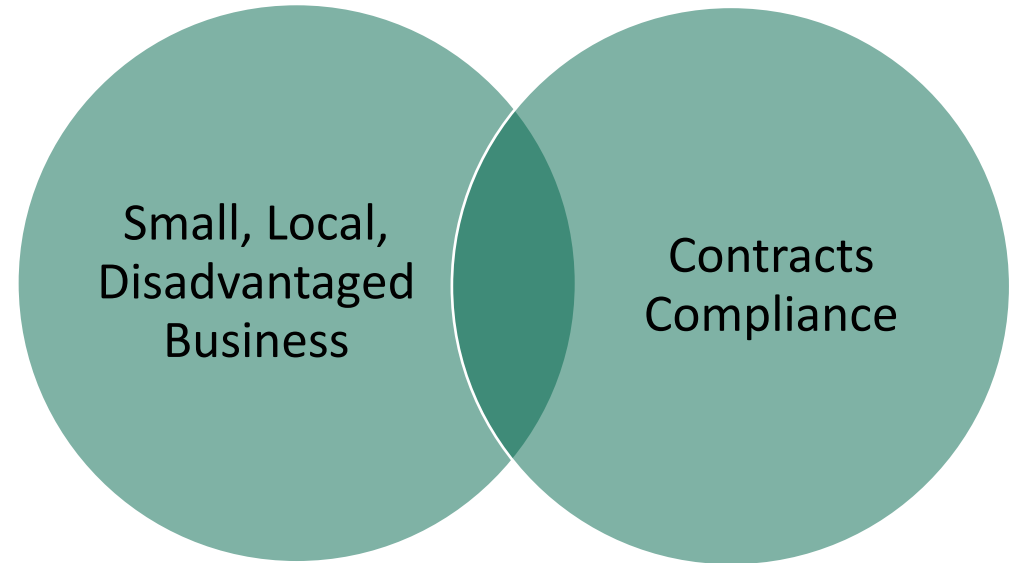
Brooklyn Moore Green, Senior Program Specialist – Contracts Compliance

Islam Ayyad, Program Specialist – Contracts Compliance

Contracts Compliance at AC Transit

Goals, Diversity Programs, Certification

- SBE/SLBE
 - ✓ Ten Percent (10%) Small Business Contract Goal
 - ✓ Ten Percent (10%) Local Business Contract Goal
 - ✓ Set Asides
 - ✓ Bid Preference Points
 - ✓ Based on NAICS and availability
- DBE
 - Agency Goal – 19.5%
 - No contract specific goals
 - No geographically based criteria
- Certifications
 - AC Transit does not certify
 - ✓ Regional certifications accepted
 - ✓ Accept DGS, CUCP, SBA

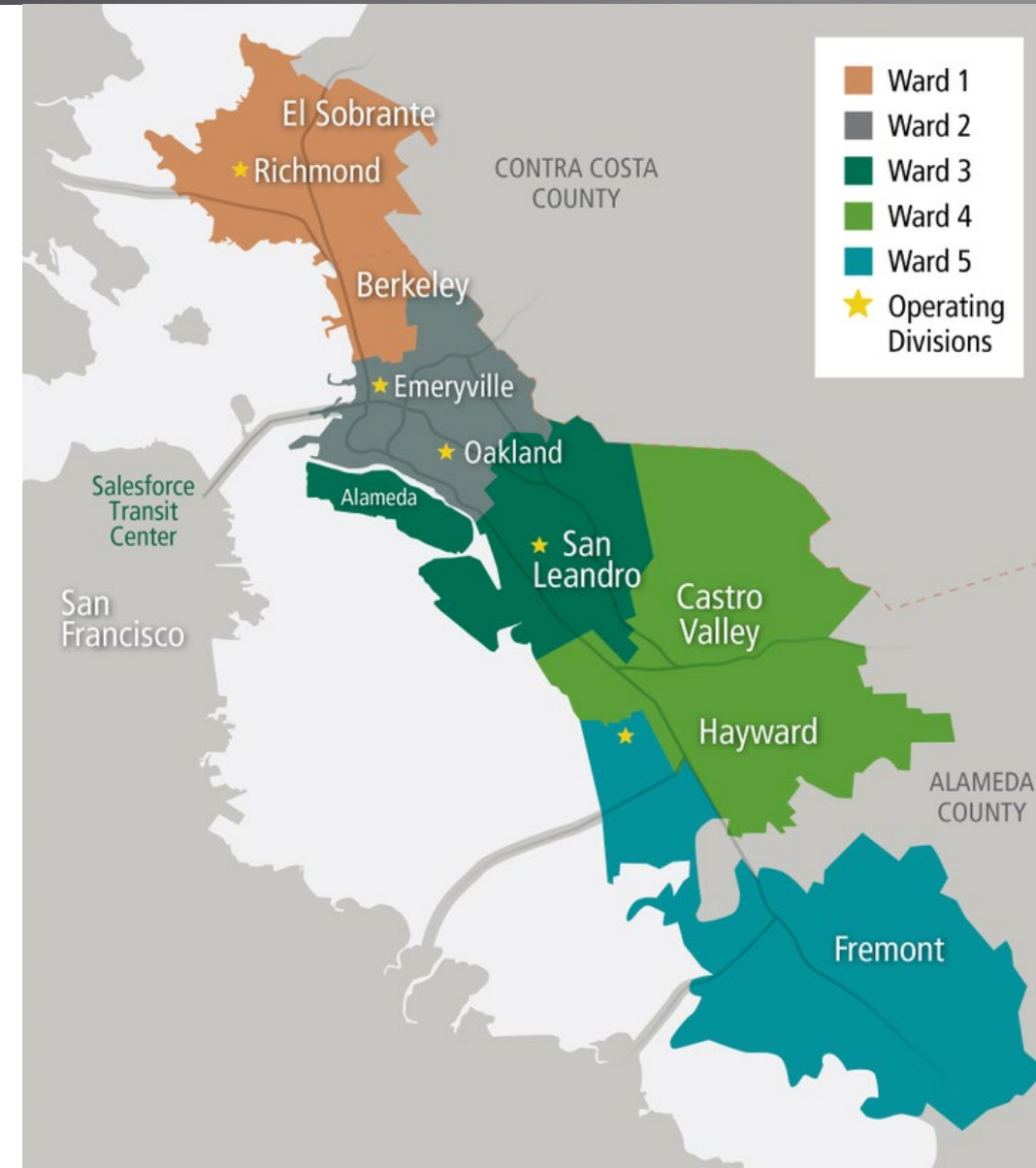


About AC Transit

Service Area

AC Transit is the third-largest public bus system in California, serving 13 cities and their adjacent unincorporated areas in Alameda and Contra Costa counties. We're a leader in ZEB fleets and infrastructure.

- **Alameda & Contra Costa counties:**
Alameda, Albany, Berkeley, El Cerrito, Emeryville, Fremont, Hayward, Newark, Oakland, Piedmont, Richmond, San Leandro, and San Pablo.
- **Unincorporated Areas:**
Ashland, Castro Valley, Cherryland, El Sobrante, Fairview, Kensington, Irvington, North Richmond, and San Lorenzo.
- AC Transit also serves downtown San Francisco via the Bay Bridge, and Stanford and Palo Alto via the Dumbarton Bridge.



What Goods Do We Purchase?

- Air Brakes, Compressors
- Air Conditioning
- Air/Suspension
- Bearings
- Cleaning/Paint Supplies
- Cooling
- Diesel
- Drive/Propeller Shaft
- Electronic Designation Signs
- Electronic Fare box
- Engines
- Filters
- Hardware
- Lift (E & H)
- Lines, Valves, Hoses
- Misc. Goods (Taxable, Nontax)
- Print shop supplies
- Public works/Construction
- Radios
- Rear Axle
- Safety
- Steering
- Tires
- Transmissions
- Office Supplies
- Furniture



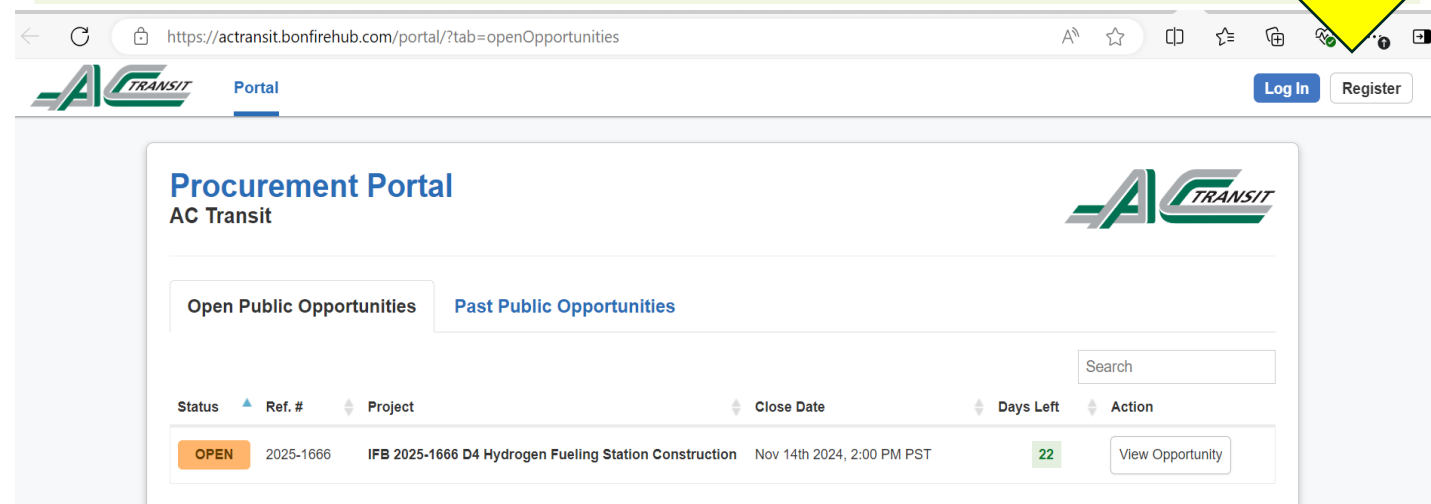
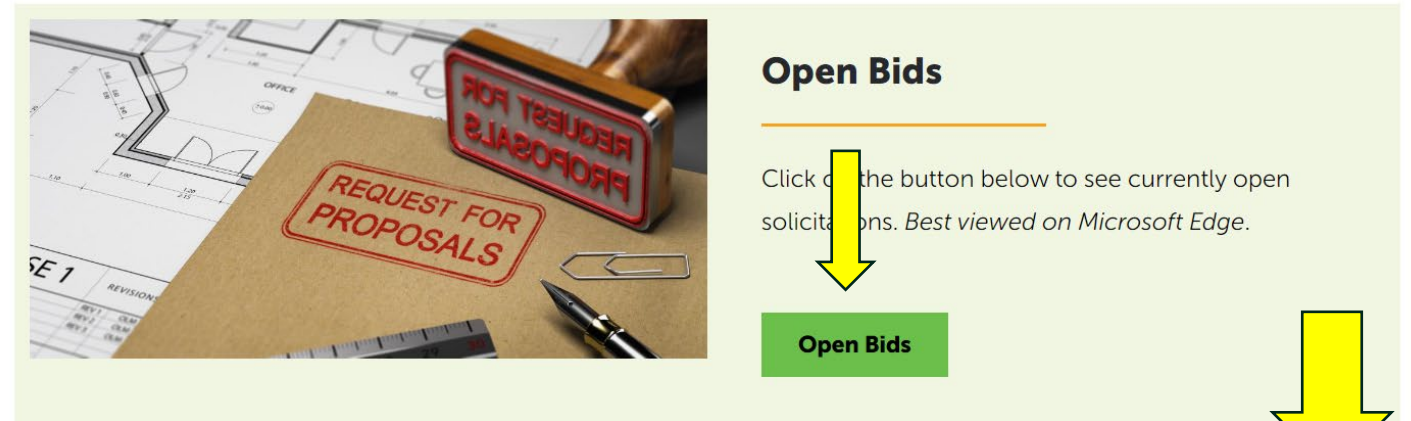
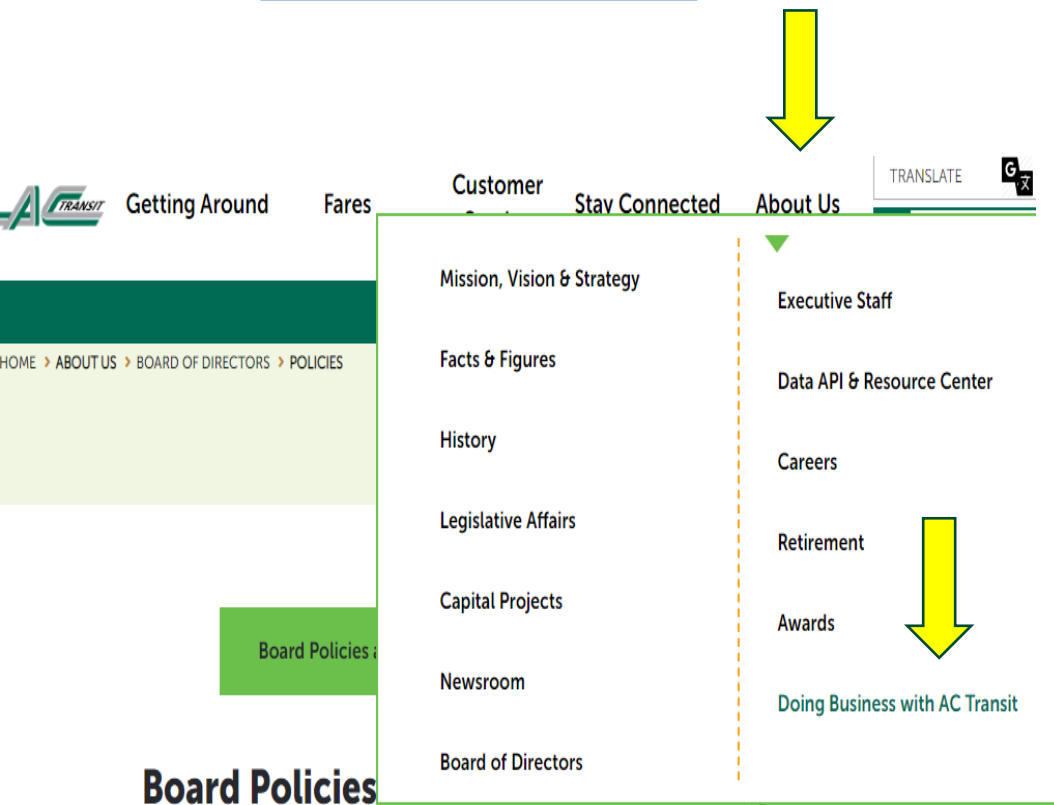
What Services Do We Need?

- Accounting, Banking
- Advertising
- Architectural Engineering
- Facility Support Services
- Human Resources
- IT Services
- IT Consulting Services
- Legal, Risk Mgmt, Advocacy
- Marketing and Outreach
- Miscellaneous Services
- Polling and Surveying Services
- Security Services



Where to Register?

- Register
 - [ACTransit.org](https://actransit.org)
 - [Doing Business with AC Transit | Alameda County Transit District](#)



Helpful Tips

- **Thoroughly Review Solicitation Specifications**
 - Audited Financial Overhead Statements/Memos
- **Attend Pre-Bid/ Proposal Conferences, Outreach Events**
 - Understand project expectations
 - Network with key project staff
 - Boost potential for teaming opportunities
- **Request a Debrief on Unsuccessful Proposals**
- **Stay Informed**
 - Periodically review AC Transit website for contracting opportunities
 - Review past procurements for prior bids and types of contracts offered
- **Get Certified**



Regional Agency Certifications

- California Small Business Program or Small Business for the Purpose of Public Works Certification

[Apply For or Re-apply as Small Business, Disabled Veteran Business Enterprise \(ca.gov\)](#)

- Alameda County Small and Emerging Business Program

[Small, Local and Emerging Businesses - General Services Agency - Alameda County \(acgov.org\)](#)

- Contra Costa County Small Business Program

[Small Business Enterprise Programs | Contra Costa County, CA Official Website](#)

- BART Small Business Program

[Office of Civil Rights Equity Programs and Certification Programs | bart.gov](#)

- Alameda CTC

[Local Business Contract Equity Program - Alameda CTC](#)

Regional Agency Certifications

- Port of Oakland

[Local & Small Business Certification | Port of Oakland](#)

- City of Oakland

[City of Oakland | Apply for Local Business Certification \(oaklandca.gov\)](#)

- U.S. Dept. Of Transportation/Cal. Unified Certification Program

[DBE Certification Information | Caltrans](#)

- U.S. Small Business Administration

[SBA Certify Small Business Administration | SBA-Certify](#)

- San Francisco Local Business Program

[Get certified as an LBE | San Francisco \(sf.gov\)](#)

- Santa Clara Valley Transportation Authority

[Business Diversity Programs | VTA](#)



Upcoming Opportunities

- . 2026-1645 DOT Medical Exams/Drug & Alcohol Screening
- . 2026-1683 TEC Modernization – Zero Emission Bus Univ.

Recent Opportunities

- . 2026-1673 ZEB-U Program Architect RFP
- . 2026-1674 State Legislative Advocacy Services RFP
- . 2026-1677 Outside Legal Services RFP
- . 2026-1667 Insurance Broker Services RFP
- . 2025-1650 On-Call Project Mgmt & Construction Mgmt (PM/CM)
- . 2025-1649 Employee Engagement Platform
- . 2025-1666 IFB 2025-1666 D4 Hydrogen Fueling Station Construction
- . 2025-1635 457(b) Deferred Compensation Plan
- . 2024-1603 Division 4 Hydrogen Upgrade
- . 2025-10528 File Digitization (HR)
- . 2025-1634 Federal Advocacy Services
- . 2024-1627 Transit Shelter Advertising

Contact Information

Department of Civil Rights and Compliance

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QUESTIONS?

