



Agenda Item No. (3)

To: Building and Operating Committee/Committee of the Whole
Meeting of September 25, 2025

From: Kelli Vitale, Director of Risk Management and Safety
Kellee J. Hopper, Deputy General Manager, Administration and Development
Michael Hoffman, Deputy General Manager, Ferry Division
Denis J. Mulligan, General Manager

Subject: **APPROVE ACTIONS RELATIVE TO AWARD OF CONTRACT NO. 2025-MD-009, SECURITY GUARD SERVICES FOR BUS AND FERRY FACILITIES, TO BARBIER SECURITY GROUP**

Recommendation

The Building and Operating Committee recommends that the Board of Directors approve actions relative to Contract No. 2025-MD-009, *Security Guard Services for Bus and Ferry Facilities*, as follows:

1. Approve award of Contract No. 2025-MD-009, *Security Guard Services for Bus and Ferry Facilities*, to Barbier Security Group of San Rafael, CA, for a two-year base period and three one-year optional renewals, with an estimated cost for the two-year base plus all three option years of \$6,174,595.48; and,
2. Establish a 15% contract contingency in the amount of \$926,189 to allow for temporary and long-term increases in staffing as needed, as well as other unanticipated circumstances and a contractually permitted potential rate increase in years three through five.

This matter will be presented to the Board of Directors at its September 26, 2025, meeting for appropriate action.

Background

The Golden Gate Bridge, Highway and Transportation District (District) currently contracts for security guard and security patrol services for the Golden Gate Transit bus facilities located in Santa Rosa, Novato, San Rafael and San Francisco, the Golden Gate Ferry facilities located in Larkspur and San Francisco, and on-board ferry service to and from Oracle Park for San Francisco Giants games and special events. Barbier Security Group currently provides these services pursuant to a contract that expires on September 30, 2025.

On June 16, 2025, the District issued Request for Proposals (RFP) No. 2025-MD-009 to solicit proposals from qualified firms to provide the necessary security services for its bus and ferry facilities. The RFP was posted on the District's Procurement Portal, and a notification was sent to all registered firms that selected the relevant North American Industry Classification System (NAICS) codes. Proposals were received from twenty-one firms by the submission deadline of July 14, 2025.

An Evaluation Committee (Committee) comprised of qualified District staff reviewed, evaluated, and scored the twenty-one proposals in accordance with the weighted criteria set forth in the RFP documents as follows:

- Proposer's Qualifications and Experience40%
- Approach to Scope of Services30%
- Staffing Response Time & Incident Management.....15%
- Cost Proposal15%

Following the evaluation process, the Committee interviewed two firms and ranked Barbier Security Group as the highest overall firm. Its proposal demonstrated and detailed a high level of qualifications, which included specialized maritime and transit security experience.

The District's Attorney and the Manager of SBE Compliance Programs reviewed the proposals and determined that Barbier Security Group properly submitted all required documents in response to the RFP's specifications. Staff analyzed Barbier Security Group's price proposal and found it to be fair and reasonable based on a comparison to the prices submitted by the other proposers.

No contract-specific Disadvantaged Business Enterprise (DBE) or Small Business Enterprise (SBE) goal was established for this contract. The SBE Compliance Office has determined that Barbier Security Group is not a certified DBE or SBE. Accordingly, no DBE/SBE participation is anticipated during the performance of this contract.

The District's current contract for security services expires on September 30, 2025. Staff is recommending award of this contract effective October 1, 2025, to ensure continuous security services.

Fiscal Impact

The cost for year one is \$1,234,919.10. Funds for the fiscal year are included in the FY 25/26 Bus and Ferry Divisions' Operating Budgets. Funds for the remainder of the Contract will be included in subsequent budgets accordingly.