



Agenda Item No. (6)

To: Finance-Auditing Committee/Committee of the Whole
Meeting of September 24, 2026

From: Kelli Vitale, Director of Risk Management and Safety
Kellee J. Hopper, Deputy General Manager, Administration and Development
Denis J. Mulligan, General Manager

Subject: **APPROVE AWARD OF CONTRACT NO. 2026-D-037, ON-SITE MEDICAL SERVICES, TO CONCENTRA HEALTH SERVICES**

Recommendation

The Finance-Auditing Committee recommends that the Board of Directors approve award of Contract No. 2026-D-037, *On-Site Medical Services*, to Concentra Health Services of Addison, Texas, in an amount not-to-exceed \$1,780,164, for a three-year term beginning October 1, 2026, and two one-year options to be exercised at the General Manager's discretion not-to-exceed \$593,388 for each option year. Funds for the first year of service of \$593,388 are included in District Division Operation Budget, while funding for the future years of the Agreement will be included in future budgets.

This matter will be presented to the Board of Directors at its September 25, 2026, meeting for appropriate action.

Summary

The Golden Gate Bridge, Highway and Transportation District (District) established an On-Site Medical Services program (OSM) when the Board approved a five-year contract with Pivot (now Concentra Health Services) in September of 2021. Providing medical services on-site allows the District to offer efficient, high quality services while minimizing productivity loss, and expediting testing and examination results. Available services include agility and functional evaluations, audiogram testing, physical ability testing, and drug and alcohol testing pursuant to the U.S. Department of Transportation (DOT) guidelines. Additional services include administration of vaccines like Tdap/TB, MMR, blood lead testing, respiratory fit questionnaire clearance, ergonomic assessments to prevent industrial injuries, initial injury triage for workplace injuries, return to work clearance, pre-employment physical examinations, drug testing and biannual medical clearances.

The contract for the current provider of On-Site Medical Services will expire on September 30, 2026. Consistent with best procurement practices, a Request for Proposal (RFP) was issued on July 10, 2026, to ensure the District was receiving the best quality services at the best value. The RFP was advertised and posted on the District's Procurement Portal. Notifications were sent to all

registered firms that selected the relevant North American Industry Classification System codes. Proposals were received from the following firms by the submission deadline date of July 31, 2026:

1. 22nd Century Technologies, Inc. ~ McLean, VA
2. Concentra Health Services ~ Addison, TX
3. Instant Urgent Care ~ San Jose, CA

A Selection Committee comprised of District staff reviewed and evaluated each proposal based upon the following criteria as publicized in the RFP:

Understanding and Approach to Scope of Services – 40 points

Qualifications and Experience – 40 points

Cost Proposal – 20 points

After considering the written proposals, the Selection Committee has determined Concentra Health Services to be the highest-ranked firm. The selection was based on retention history, experience, bundled flat rate and familiarity with all of our varied components that include maritime, alternative dispute resolution, and union matter specialties.

Staff, the District's Attorney, and the Manager of SBE Compliance Programs reviewed the proposals and found the selected firm submitted all required documents, provided appropriate insurance coverages, and included all requested information deeming them technically responsive to the specifications.

No contract-specific Disadvantaged Business Enterprise (DBE) or Small Business Enterprise (SBE) goal was established for this contract. However, proposers were encouraged to obtain small business participation. Concentra Health Services is not certified as a small business and do not propose to utilize subcontractors during the performance of services on this contract.

Fiscal Impact

The total cost for the *On-Site Medical Services* for a three-year base term and two one-year option terms will not exceed \$2,966,940. Sufficient funds for the FY27 amount of \$593,388 are included in the FY 26/27 District Division Operating Budget. Funds for the remainder of the Contract will be included in subsequent fiscal year operating budgets.

	BASE YEAR 1	BASE YEAR 2	BASE YEAR 3	OPTION YR 1	OPTION YR 2
Monthly	\$49,449	\$49,449	\$49,449	\$49,449	\$49,449
Annual	\$593,388	\$593,388	\$593,388	\$593,388	\$593,388