



Agenda Item No. (3)

To: Building and Operating Committee/Committee of the Whole  
Meeting of April 23, 2026

From: Brian P. Garrity, Director of Procurement  
Jennifer H. Mennucci, Auditor-Controller  
Denis J. Mulligan, General Manager

Subject: **APPROVE AWARD OF CONTRACT NO. 2026-D-034, ONLINE SOLICITATION MANAGEMENT SYSTEM, TO EUNA SOLUTIONS, INC.**

### **Recommendation**

The Building and Operating Committee recommends that the Board of Directors approve award of Contract No. 2026-D-034, *Online Solicitation Management System*, to Euna Solutions, Inc. (USA) of Sandy Springs, GA in the amount of \$146,103.36 for a three-year base term with two two-year optional renewals, exercisable at the Golden Gate Bridge, Highway and Transportation District's discretion, in the amount of \$104,829.16 for the first optional term and \$115,574.14 for the second optional term, for a total amount of \$366,506.66.

This matter will be presented to the Board of Directors at its April 24, 2026, meeting for appropriate action.

### **Summary**

Golden Gate Bridge, Highway and Transportation District (District) Procurement staff currently uses Bonfire, a cloud-based procurement platform, that provides a user-friendly system for vendor registration, solicitation administration, proposal evaluation and tabulation, contract management, and secure document storage. The current system provides the following capabilities:

- Online posting of solicitations and related documents
- Automated email notifications to vendors based on selected commodity and service codes when new solicitations are issued
- Automated notifications to interested vendors regarding solicitation amendments or addenda
- Electronic bid tabulation and award posting
- Customizable online evaluation tools
- Contract lifecycle management and centralized document storage

The District has used Bonfire since 2018. Given changes in the procurement software market since the District's implementation of Bonfire, Procurement staff tested the market to assess new solutions. To ensure continued best value and alignment with the District's needs, staff conducted an evaluation process to assess industry-leading solutions.

### **Selection Process**

District staff identified five solutions that could potentially meet the District's needs. These solutions were previously vetted and are available through cooperative contracts, allowing the District to leverage competitively procured agreements in accordance with procurement policies, while reducing time and cost associated with issuing a separate solicitation.

Following an initial assessment, five solutions were deemed to be best in class and were invited to submit proposals and participate in system demonstrations.

<b><u>COMPANY</u></b>	<b><u>CITY/STATE</u></b>
1. Authorium	San Francisco, CA
2. Beacon Bid	Austin, TX
3. Euna Solutions, Inc.	Sandy Springs, GA
4. OpenGov	San Francisco, CA
5. PlanetBids, Inc.	Woodland Hills, CA

Vendor presentations and live platform demonstrations were conducted the week of January 19, 2026. A Selection Committee comprised of District staff reviewed and evaluated each system based upon the following criteria:

- Solicitation and Workflow – 0-30 Points
- Evaluation and Scoring – 0-25 Points
- Integration and Data – 0-20 Points
- Analytics and Reporting – 0-15 Points
- Contract Management – 0-10 Points
- User Experience and Support – 0-15 Points
- Implementation and Support – 0-10 Points
- Cost Evaluation – 0-15 Points
- Best Fit – 0-10 Points

Following the demonstrations and completion of the evaluation process, the Selection Committee finalized scoring and ranking. Euna Solutions received the highest overall ranking, demonstrating strong technical capabilities, competitive pricing, and the best overall value to the District.

Euna Solutions distinguished itself through its user interface, robust evaluation tools, and strong integration capabilities. In addition, Euna Solutions is the parent company of Bonfire (now branded as Euna Procurement), which is the District's current platform. As a result, the District will benefit from system continuity, eliminating the need for staff training, vendor onboarding, and data migration. This significantly reduces implementation risk and ensures uninterrupted operations.

The District's Manager of Small Business Enterprise (SBE) Compliance Programs determined that Euna Solutions is not certified as a small business.

Based on the comprehensive evaluation of qualifications, cost, and overall fit, staff recommend award of the contract to Euna Solutions.

**Fiscal Impact**

The total cost for the Online Solicitation Management System for a three-year base term and two two-year optional terms is \$366,506.66, which is an average annual cost of \$48,701.12 for the base term and \$55,100.83 annually during the optional terms. Sufficient funds are available in the FY 25/26 District Division Operating Budget for the first contract year. Requisite funds for the remainder of the Contract will be included in subsequent fiscal year Budgets.

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