



Agenda Item No. (7)

To: Building and Operating Committee/Committee of the Whole
Meeting of June 24, 2021

From: Fang Lu, Chief Technology Director
Kellee J. Hopper, Deputy General Manager, Administration and Development
Mona Babauta, Deputy General Manager, Bus Division
Denis J. Mulligan, General Manager

Subject: **AUTHORIZE EXECUTION OF THE THIRD AMENDMENT TO
CONTRACT NO. 2017-D-40, HASTUS 2017 UPGRADE, WITH GIRO, INC.**

Recommendation

The Building and Operating Committee recommends that the Board of Directors authorize execution of the third amendment relative to Contract No. 2017-D-40, *HASTUS 2017 Upgrade*, with GIRO, Inc. (GIRO), of Montreal, Canada, as follows:

1. Authorize execution of the third amendment in the amount of \$614,357, for ongoing maintenance and support of the HASTUS Transit Scheduling System for a three-year term; and,
2. Authorize the General Manager or his designee to approve additional amendments to the Agreement to allow for future years' annual recurring maintenance and support, provided that funding has been allocated in the annual budget and such renewals are in the District's best interest. Subsequent years' maintenance and support may be subject to an annual cost increase not to exceed 3% of the prior year's pricing.

This matter will be presented to the Board of Directors at its June 25, 2021, meeting for appropriate action.

Background

HASTUS is a flexible, integrated software system used to optimize public transit, and it is widely used by transit agencies, including Bay Area agencies such as AC Transit, BART, and SAMTRANS.

The Golden Gate Bridge, Highway and Transportation District (District) has used the HASTUS system for transit planning and scheduling continuously since the District first licensed the software in 1998. Consistently since that time, the Board of Directors (Board) has approved sole source re-procurements of updates and add-ons to the HASTUS system.

Most recently, at its meeting on May 26, 2017, the Board awarded Contract No. 2017-D-40 to GIRO for the implementation and ongoing use, support and maintenance of the HASTUS planning and scheduling system. In April of 2020, the District completed phase one of the HASTUS system upgrade from version 2009 to version 2018. Current maintenance and support is provided under Contract No. 2017-D-40 only through June 30, 2021. Continued maintenance and support beyond June, 2021 is necessary to ensure that the HASTUS software suite continues to operate successfully at the District.

GIRO is the sole owner of all HASTUS proprietary software and is therefore the only entity that can maintain its system. GIRO has submitted a proposal for continued maintenance and support for a three-year term, through June 30, 2024, at a total cost of \$614,357. If the Board approves this item, the General Manager will continue to extend the maintenance term for additional years so long as funding remains available in the Bus Division’s Operating Budget, and so long as an extension continues to be in the District’s best interest.

The District’s Disadvantaged Business Enterprise (DBE) Program Administrator has determined GIRO is not a DBE or small business firm.

Contract History

CONTRACT INITIAL AWARD AND AMENDMENTS TO-DATE			
Type	Date Approved	Description	Amount
Contract Award	May 2017	Initial Award	\$1,910,224
First Amendment	Sept. 2018	Modify, Enhance and Adapt the HASTUS 2018 Version	\$22,610
Second Amendment	Oct. 2020	IVR/HASTUS Interface Authentication	\$9,660
Third Amendment	Pending	Maintenance & Support	\$614,357
Total			\$2,556,851

Fiscal Impact

The HASTUS first year of maintenance and support is included in the FY 21/22 Bus Division Operating Budget for \$200,769. Maintenance and support for succeeding years will be allocated in annual Operating Budgets. If the annual renewal exceeds the not-to exceed 3% limit, Information Systems will return to the Board for discussion and approval.