

Agenda Item No. (6)

To: Finance-Auditing Committee/Committee of the Whole

Meeting of March 25, 2021

From: Jennifer Mennucci, Director of Budget and Electronic Revenue

Joseph M. Wire, Auditor-Controller Denis J. Mulligan, General Manager

Subject: STATUS REPORT ON THE FY 20/21 BUDGET

Recommendation

This is an informational report and requires no action.

Summary

Attached is a tracking report of the FY 20/21 projected budget shortfall. The tracking document shows how the District is increasing revenues and decreasing expenses to balance the FY 20/21 budget. The tracking report will be updated each month until no longer needed.

Please note the new changes included in this month's report are the following:

- 1. Addition of Second Tranche of CRSSA Funding included in Attachment A
- 2. Addition of Attachment C that graphically represents transit funding and expenses

The report has sub-categories in some of the activities. In addition, the report records the actual monthly difference in bridge patronage and transit ridership recovery rates. That data is summarized in Attachment B.

Fiscal Impact

There is no fiscal impact associated with this document, it is for informational purposes only.

Attachments: A. FY 20/21 Budget Tracking Report

B. FY 20/21 Bridge, Bus, & Ferry Monthly Projections

C. Transit Funding & Expense Comparison

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Attachment A 3/18/2021

| <u>Description</u> | Annualized Value | Change Compared to FY20/21 Budget | Cumulative Change VS. \$87 M Needed to Balance FY 20/21 Budget |
|--|------------------|--------------------------------------|--|
| AMOUNT NEEDED TO BALANCE PROPOSED FY 20/21 BUDGET | | | \$98,200,000 |
| Adopted FY 20/21 Toll Recovery Rate Adjustment | \$11,000,000 | \$11,000,000 | \$87,200,000 |
| AMOUNT NEEDED TO BALANCE ADOPTED FY 20/21 BUDGET | | | \$87,200,000 |
| Implemented Changes to Reduce Expenses or Increase Revenues | | | |
| 1 FY 19/20 Carry Over Funds* | \$26,249,000 | \$26,249,000 | \$60,951,000 |
| FY 19/20 Toll Subsidy Available Due to CARES Funding in FY 19/20 | \$18,532,000 | \$18,532,000 | |
| FY 19/20 Remaining CARES Act Funding | \$7,717,000 | \$7,717,000 | |
| 2 FY 20/21 CRRSAA "first tranche" | \$20,320,000 | \$20,320,000 | \$40,631,000 |
| 3 Delay Filling Most Staffing Vacancies (salaries and benefits) | \$3,984,000 | \$3,984,000 | \$36,647,000 |
| 4 Switch Non-Represented Employees and Painters to CalPERS health care plans** | \$343,000 | \$172,000 | \$36,475,000 |
| 5 No COLA for Non-Represented Employees (3%) | \$709,000 | \$0 | \$36,475,000 |
| 6 Bus Division Service Changes | \$12,868,000 | \$11,873,000 | \$24,602,000 |
| A July Bus Service Change | \$8,671,000 | \$8,310,000 | |
| September Bus Service Change (additional changes from July Service Changes) | \$1,823,000 | \$1,443,000 | |
| October Bus Service Change (additional changes from July and Sept Service Changes) | \$871,000 | \$617,000 | |
| Change in Operating Expenses Due to Projected Lower Ridership | \$1,503,000 | \$1,503,000 | |
| 7 Ferry Division Service Changes | \$8,420,000 | \$8,420,000 | \$16,182,000 |
| Current Ferry Service Changes | \$6,820,000 | \$6,820,000 | |
| Change in Operating Expenses Due to Projected Lower Ridership | \$1,600,000 | \$1,600,000 | |
| 8 Bridge Division Savings | \$4,461,000 | \$4,461,000 | \$11,721,000 |
| Closure of Bridge Visiting Areas (Bridge Division OT) | \$224,000 | \$224,000 | |
| Bridge Division Savings Due to Projected Lower Debt Interest | \$2,200,000 | \$2,200,000 | |
| Change in Operating Expenses Due to Lower Projected Traffic Volume | \$2,037,000 | \$2,037,000 | |
| 9 Updated MTC (Jan 2021) Projected VS Budget TDA/STA/RM2 Operating Subsidies | \$2,607,000 | \$2,607,000 | \$9,114,000 |
| Updated Transit Ridership Recovery Projection*** | (\$10,566,000) | (\$10,566,000) | \$19,680,000 |
| OA Updated Projected FY 20/21 Total Bus Fares vs Adopted FY 20/21 Budget | (\$3,917,000) | (\$3,917,000) | |
| OB Updated Projected FY 20/21 Total Ferry Fares vs Adopted FY 20/21 Budget | (\$6,649,000) | (\$6,649,000) | |
| 1 Updated Toll Revenue Recovery Projection*** | (\$422,000) | (\$422,000) | \$20,102,000 |
| Tolls and Transit Fares FY 20/21 Updated Projection VS Actual Revenues (through February 28, 2021) | (\$732,900) | (\$732,900) | \$20,834,900 |
| 2A Updated Projected FY 20/21 Total Tolls vs Actual FY 20/21 | (\$571,400) | (\$571,400) | |
| Updated Projected FY 20/21 Total Bus Fares vs Actual FY 20/21 | (\$133,100) | (\$133,100) | |
| Updated Projected FY 20/21 Total Toll Revenues vs Actual FY 20/21 | (\$28,400) | (\$28,400) | |
| 13 Second Tranche CRRSAA Funding**** | \$39,429,500 | \$20,834,900 | \$0 |
| PROJECTED SHORTFALL | | | \$0 |

NOTE: The amounts may change due to updated information and any change resulting in less than \$250,000 annually will not be reflected.

 $[\]boldsymbol{^*}$ Note that unrealized investment market gains or losses in the FY 19/20 carry over is not included.

^{**}Savings estimate does not include any unspent HRA funds associated with the current High Deductible Health Care Plans that sunset December 31, 2020.

^{***}Projection methodology updated to reflect 6 month actuals.

^{****}Remaining second tranchse CRRSAA balance will be carried over to FY 21/22.

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Bridge Current Projected Recovery Rates

Current Bridge Recovery Rate

| | July | August | September | October | November | December |
|-----------------------------|--------------------|--------------------|-------------|-------------|-------------|-------------|
| Recovery Rate | 58% | 63% | 66% | 69% | 70% | 70% |
| Actual Rate | 63% | 64% | 62% | 67% | 68% | 63% |
| Projected Bridge SB Traffic | 980,742 | 1,088,786 | 1,091,418 | 1,163,855 | 1,069,563 | 1,064,616 |
| Actual Bridge SB Traffic | 1,078,655 | 1,119,346 | 1,046,347 | 1,144,440 | 1,049,531 | 973,226 |
| Projected Bridge Revenue | \$7,676,800 | \$8,522,500 | \$8,543,100 | \$9,110,100 | \$8,372,000 | \$8,333,300 |
| Actual Bridge Revenue | \$8,369,697 | \$9,044,391 | \$8,349,936 | \$9,464,190 | \$8,894,672 | \$7,913,605 |
| Increase (Decrease) | \$692,897 | \$521,891 | (\$193,164) | \$354,090 | \$522,672 | (\$419,695) |
| | | | | | | |
| | | | | | | |
| | January | February | March | April | May | June |
| Doggvery Pate | 650/ | 660/ | 670/ | 690/ | 600/ | 700/ |
| Recovery Rate | 65% | 66% | 67% | 68% | 69% | 70% |
| Actual Rate | 62% | 69% | | | | |
| Projected Bridge SB Traffic | 1,017,277 | 944,241 | 1,121,932 | 1,133,529 | 1,201,253 | 1,199,836 |
| Actual Bridge SB Traffic | 965,695 | 984,248 | | | | |
| Projected Bridge Revenue | \$8,256,285 | \$7,663,517 | \$9,105,672 | \$9,199,788 | \$9,749,446 | \$9,737,940 |
| Actual Bridge Revenue | <u>\$7,987,939</u> | <u>\$7,360,449</u> | | | | |
| Increase (Decrease) | (\$268,346) | (\$303,068) | | | | |

Bus Current Projected Recovery Rates

Current Bus Recovery Rate

| Current bus necovery nate | | | | | | |
|---|-------------------------------|-------------------------------|-------------|------------|------------|------------|
| | July | August | September | October | November | December |
| Recovery Rate | 16% | 18% | 20% | 22% | 22% | 22% |
| Actual Rate | 21% | 20% | 21% | 21% | 23% | 18% |
| Projected Bus Ridership | 41,730 | 50,178 | 52,537 | 59,173 | 51,434 | 48,413 |
| Actual Bus Ridership | 56,326 | 55,660 | 55,273 | 57,323 | 54,811 | 40,474 |
| Projected Bus Revenue | \$227,400 | \$273,400 | \$286,300 | \$322,400 | \$280,200 | \$263,800 |
| Actual Bus Revenue | \$305,094 | \$242,283 | \$162,849 | \$267,755 | \$219,361 | \$201,540 |
| Increase (Decrease) | \$ 77,694 | (\$31,117) | (\$123,451) | (\$54,645) | (\$60,839) | (\$62,260) |
| | January | February | March | April | May | June |
| Recovery Rate | 22% | 23% | 23% | 24% | 25% | 25% |
| Actual Rate | 13% | 19% | | | | |
| Projected Bus Ridership Actual Bus Ridership | 55,928 33,663 | 52,354 43,050 | 59,676 | 64,801 | 67,595 | 63,601 |
| | · | · | ¢200.002 | ¢202.200 | ¢205.646 | ¢270 4 47 |
| Projected Bus Revenue Actual Bus Revenue | \$244,593 <u>\$149,856</u> | \$228,961 <u>\$190,593</u> | \$260,982 | \$283,396 | \$295,616 | \$278,147 |
| Increase (Decrease) | (\$94,737) | (\$38,368) | | | | |

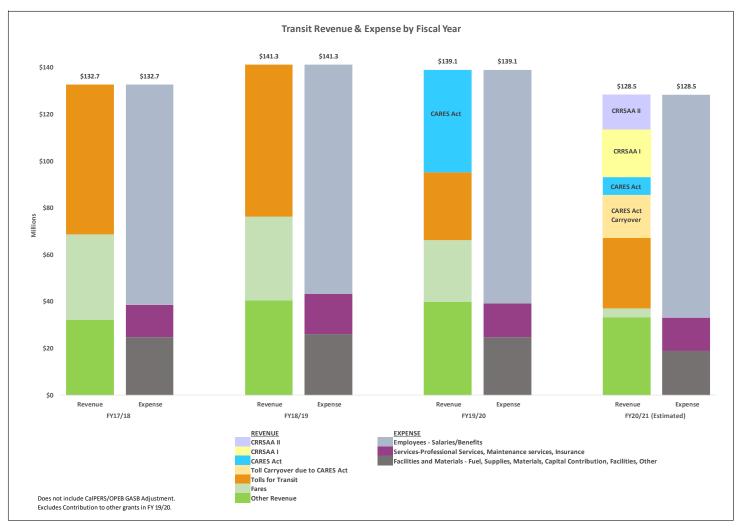
Ferry Current Projected Recovery Rates

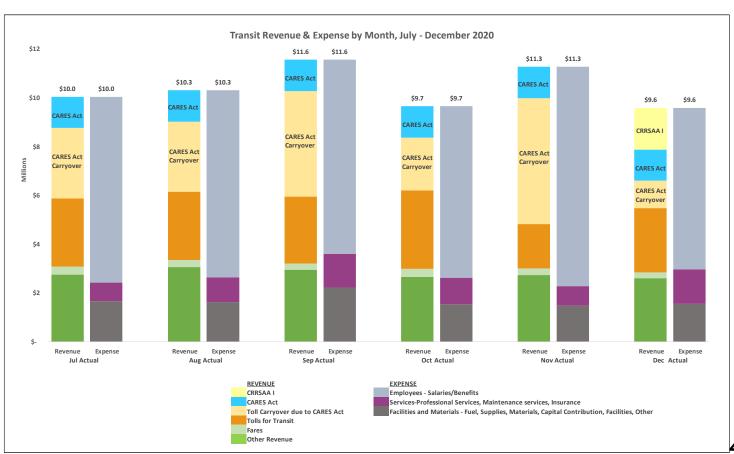
Current Ferry Recovery Rate

| | July | August | September | October | November | December |
|---------------------------|-----------------|-----------------|-----------------|------------|-----------------|-----------------|
| | July | August | September | October | November | December |
| Recovery Rate | 2% | 3% | 4% | 5% | 6% | 6% |
| Actual Rate | 2% | 2% | 3% | 3% | 3% | 3% |
| Projected Ferry Ridership | 4,829 | 7,339 | 8,362 | 10,867 | 10,247 | 9,396 |
| Actual Ferry Ridership | 6,051 | 5,765 | 6,141 | 7,243 | 5,957 | 4,279 |
| Projected Ferry Revenue | \$40,800 | \$62,000 | \$70,600 | \$91,500 | \$86,200 | \$79,000 |
| Actual Ferry Revenue | <u>\$93,894</u> | <u>\$44,447</u> | <u>\$44,043</u> | \$69,717 | <u>\$50,493</u> | <u>\$35,117</u> |
| Increase (Decrease) | \$53,094 | (\$17,553) | (\$26,557) | (\$21,783) | (\$35,707) | (\$43,883) |
| | January | February | March | April | May | June |
| Da aassa Data | 20/ | 20/ | 20/ | 40/ | 60/ | 00/ |
| Recovery Rate | 3% | 3% | 3% | 4% | 6% | 8% |
| Actual Rate | 2% | 3% | | | | |
| Projected Ferry Ridership | 5,233 | 4,524 | 5,721 | 8,617 | 12,596 | 17,884 |
| Actual Ferry Ridership | 3,181 | 4,420 | | | | |
| Builded Francisco | \$49,872 | \$43,112 | \$54,519 | \$82,126 | \$120,041 | \$170,437 |
| Projected Ferry Revenue | 7-3,072 | Ψ.0, | | | | |
| Actual Ferry Revenue | \$26,700 | \$37,836 | , , | | | |

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Attachment C - Transit Funding & Expense Comparison





Attachment C - Transit Funding & Expense Comparison

