



Agenda Item No. (7)

To: Finance-Auditing Committee/Committee of the Whole  
Meeting of October 22, 2020

From: Jennifer Mennucci, Director of Budget and Electronic Revenue  
Joseph M. Wire, Auditor-Controller  
Denis J. Mulligan, General Manager

Subject: **STATUS REPORT ON THE FY 20/21 BUDGET**

### **Recommendation**

There is an informational report and requires no action.

### **Summary**

Attached is a tracking report of the FY 20/21 projected budget shortfall. The tracking document shows how the District is increasing revenues and decreasing expenses to balance the FY 20/21 budget. The tracking report will be updated each month until no longer needed.

The report has sub-categories in some of the activities. In addition, the report records the actual monthly difference in bridge patronage and transit ridership recovery rates. That data is summarized in Attachment B.

### **Fiscal Impact**

There is no fiscal impact associated with this document, it is for informational purposes only.

Attachments: A. FY 20/21 Budget Tracking Report  
B. FY 20/21 Bridge, Bus, & Ferry Monthly Projections

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<u>Description</u>		<u>Annualized Value</u>	<u>Change Compared to FY20/21 Budget</u>	<u>Cumulative Change VS. \$87 M Needed to Balance FY 20/21 Budget</u>
AMOUNT NEEDED TO BALANCE PROPOSED FY 20/21 BUDGET				\$98,200,000
Adopted FY 20/21 Toll Recovery Rate Adjustment		\$11,000,000	\$11,000,000	\$87,200,000
<b>AMOUNT NEEDED TO BALANCE ADOPTED FY 20/21 BUDGET</b>				<b>\$87,200,000</b>
<b><u>Implemented Changes to Reduce Expenses or Increase Revenues</u></b>				
<b>1</b>	<b>Transit Funding Revenue Carry Over from spending CARES Act funds in FY 19/20</b>	<b>\$23,225,000</b>	<b>\$23,225,000</b>	<b>\$63,975,000</b>
<b>2</b>	<b>Delay Filling Most Staffing Vacancies (salaries and benefits)</b>	<b>\$3,984,000</b>	<b>\$3,984,000</b>	<b>\$59,991,000</b>
<b>3</b>	<b>Switch Non-Represented Employees and Painters to CalPERS health care plans*</b>	<b>\$343,000</b>	<b>\$172,000</b>	<b>\$59,819,000</b>
<b>4</b>	<b>No COLA for Non-Representative Employees (3%)</b>	<b>\$709,000</b>	<b>\$0</b>	<b>\$59,819,000</b>
<b>5</b>	<b>Bus Division Service Changes</b>	<b>\$11,364,796</b>	<b>\$10,369,700</b>	<b>\$49,449,300</b>
5A	July Bus Service Change	\$8,671,000	\$8,309,700	
5B	September Bus Service Change (additional changes from July Service Changes)	\$1,822,737	\$1,443,000	
5C	October Bus Service Change (additional changes from July and Sept Service Changes)	\$871,059	\$617,000	
<b>6</b>	<b>Ferry Division Service Changes</b>	<b>\$6,820,000</b>	<b>\$6,820,000</b>	<b>\$42,629,300</b>
6A	Current Ferry Service Changes	\$6,820,000	\$6,820,000	
<b>7</b>	<b>Bridge Division Savings</b>	<b>\$4,361,000</b>	<b>\$4,361,000</b>	<b>\$38,268,300</b>
7A	Closure of Bridge Visiting Areas (Bridge Division OT)	\$224,000	\$224,000	
7B	Bridge Division Savings Due to Projected Lower Debt Interest	\$2,200,000	\$2,200,000	
7C	FasTrak Expenses Due to Lower Projected Transaction Volume	\$1,937,000	\$1,937,000	
<b>8</b>	<b>Projected VS Budget TDA/STA/RM2 Operating Subsidies</b>	<b>(\$1,100,000)</b>	<b>(\$1,100,000)</b>	<b>\$39,368,300</b>
<b>9</b>	<b>Updated Transit Ridership Recovery Rate Projection</b>	<b>(\$9,390,300)</b>	<b>(\$9,390,300)</b>	<b>\$48,758,600</b>
9A	Projected FY 20/21 Total Bus Fares vs Adopted FY 20/21 Budget	(\$3,197,400)	(\$3,197,400)	
9B	Projected FY 20/21 Total Ferry Fares vs Adopted FY 20/21 Budget	(\$6,192,900)	(\$6,192,900)	
<b>10</b>	<b>Tolls and Transit Fares -- FY 20/21 Budget VS Actual Revenues (through September 30, 2020)</b>	<b>\$3,814,800</b>	<b>\$953,700</b>	<b>\$47,804,900</b>
10A	Adopted FY 20/21 Total Tolls vs Actual FY 20/21	\$4,086,400	\$1,021,600	
10B	Projected FY 20/21 Total Bus Fares vs Actual FY 20/21	(\$307,600)	(\$76,900)	
10C	Projected FY 20/21 Total Ferry Fares vs Actual FY 20/21	\$36,000	\$9,000	

NOTE: The amounts may change due to updated information and any change resulting in less than \$250,000 annually will not be reflected.

\*Savings estimate does not include any unspent HRA funds associated with the current High Deductible Health Care Plans that sunset December 31, 2020.

### Bridge Recovery Rates

#### Current Bridge Recovery Rate

	July	August	September	October	November	December
Recovery Rate	58%	63%	66%	69%	70%	70%
Actual Rate	64%	65%	63%			
Projected Bridge SB Traffic	980,742	1,088,786	1,091,418	1,163,855	1,069,563	1,064,616
Actual Bridge SB Traffic	1,078,655	1,119,346	1,046,347			
Projected Bridge Revenue	\$7,676,800	\$8,522,500	\$8,543,100	\$9,110,100	\$8,372,000	\$8,333,300
Actual Bridge Revenue	<u>\$8,369,697</u>	<u>\$9,044,391</u>	<u>\$8,349,936</u>			
Increase (Decrease)	\$692,897	\$521,891	(\$193,164)			
	January	February	March	April	May	June
Recovery Rate	70%	70%	72%	75%	79%	85%
Actual Rate						
Projected Bridge SB Traffic	1,063,344	961,959	1,158,095	1,200,894	1,321,090	1,399,466
Actual Bridge SB Traffic						
Projected Bridge Revenue	\$8,323,300	\$7,529,700	\$9,065,000	\$9,400,000	\$10,340,800	\$10,954,300
Actual Bridge Revenue						
Increase (Decrease)						

**Bus Recovery Rates****Current Bus Recovery Rate**

	<b>July</b>	<b>August</b>	<b>September</b>	<b>October</b>	<b>November</b>	<b>December</b>
Recovery Rate	16%	18%	20%	22%	22%	22%
Actual Rate	22%	20%	21%			
Projected Bus Ridership	41,730	50,178	52,537	59,173	51,434	48,413
Actual Bus Ridership	56,326	55,660	51,144			
Projected Bus Revenue	\$227,400	\$273,400	\$286,300	\$322,400	\$280,200	\$263,800
Actual Bus Revenue	<u>\$305,094</u>	<u>\$242,283</u>	<u>\$162,848</u>			
Increase (Decrease)	\$ 77,694	(\$31,117)	( \$123,452)			
	<b>January</b>	<b>February</b>	<b>March</b>	<b>April</b>	<b>May</b>	<b>June</b>
Recovery Rate	22%	22%	24%	26%	28%	30%
Actual Rate						
Projected Bus Ridership	54,565	48,328	60,094	67,748	73,061	73,654
Actual Bus Ridership						
Projected Bus Revenue	\$297,300	\$263,300	\$327,400	\$369,100	\$398,100	\$401,300
Actual Bus Revenue						
Increase (Decrease)						

## Ferry Recovery Rates

### Current Ferry Recovery Rate

	July	August	September	October	November	December
Recovery Rate	2%	3%	4%	5%	6%	6%
Actual Rate	2.5%	2%	3%			
Projected Ferry Ridership	4,829	7,339	8,362	10,867	10,247	9,396
Actual Ferry Ridership	6,051	5,765	6,141			
Projected Ferry Revenue	\$40,800	\$62,000	\$70,600	\$91,500	\$86,200	\$79,000
Actual Ferry Revenue	<u>\$93,894</u>	<u>\$44,447</u>	<u>\$44,041</u>			
Increase (Decrease)	\$53,094	(\$17,553)	(\$26,559)			
	January	February	March	April	May	June
Recovery Rate	6%	6%	7%	9%	12%	15%
Actual Rate						
Projected Ferry Ridership	10,718	8,777	12,908	18,225	23,640	30,914
Actual Ferry Ridership						
Projected Ferry Revenue	\$89,800	\$73,600	\$108,400	\$153,400	\$198,800	\$260,500
Actual Ferry Revenue						
Increase (Decrease)						