



Agenda Item No. (5)

To: Building and Operating Committee/Committee of the Whole
Meeting of July 23, 2020

From: Mona Babauta, Deputy General Manager, Bus Division
Denis J. Mulligan, General Manager

Subject: **APPROVE AWARD OF REQUEST FOR PROPOSAL 2020-BT-001, LEASE
OF BUS TIRES, TO THE GOODYEAR TIRE & RUBBER COMPANY**

Recommendation

The Building and Operating Committee recommends that the Board of Directors approve award of Request For Proposal (RFP) No. 2020-BT-001, *Lease of Bus Tires*, to The Goodyear Tire & Rubber Company, Akron, Ohio, in the estimated amount of \$2,678,450.00 to provide leased bus tires, tire service personnel, and wheel refurbishment for the Golden Gate Bridge, Highway and Transportation District's bus fleet, for a five-year term commencing August 1, 2020, with the understanding that sufficient funds are available in the FY 21/22 Bus Division Operating Budget and subsequent costs will be budgeted accordingly.

This matter will be presented to the Board of Directors at its July 24, 2020 meeting for appropriate action.

Summary

This Contract is for leasing of bus tires, providing tire service personnel and providing wheel refurbishment. These services are currently provided by The Goodyear Tire & Rubber Company.

A Request for Proposals was issued detailing the scope of services for the Golden Gate Bridge, Highway and Transportation District (District). Four proposals were received as follows:

- The Goodyear Tire & Rubber Company (Goodyear)
- Bridgestone Americas Tire Operations, LLC (Bridgestone)
- Michelin North America, Inc. (Michelin)
- Continental Tire the Americas, LLC (Continental)

An Evaluation Committee (Committee), comprised of District staff, evaluated the four proposals based on the criteria set forth in the proposal documents. The evaluation criteria were allocated as follows:

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| ▪ Proposal Understanding and Approach | 35 percent |
| ▪ Proposer's Qualifications and Experience | 35 percent |
| ▪ Cost Proposal | 30 percent |

The committee's analysis resulted in Goodyear receiving the highest ranking, as a result of its cost proposal, firm's experience, qualifications, and references.

Staff, the District's Attorney, and the Disadvantaged Business Enterprise (DBE) Program Administrator have all reviewed the proposals and find that Goodyear has properly submitted all required documents, and its proposal is technically responsive to the specifications.

No DBE or Small Business Enterprise (SBE) goal was established for this contract. The DBE Program Administrator determined no DBE or SBE participation is anticipated during the performance of this contract.

The District's current contract for Tire Leasing services expires on July 31, 2020. Staff is recommending award of this contract effective August 1, 2020 to ensure continuous services.

Fiscal Impact

The estimated cost of RFP No. 2020-BT-001, *Lease of Bus Tires*, is \$2,678,450.00 for a five-year period. Contract pricing for the first year is an overall decrease of 8%, without factoring in potential decreased mileage. The fees the District pays are based on a monthly service fee and mileage on the tires. If the District operates less miles, the fees it pays will decrease.