

Business Outreach Committee (BOC) Contracting Newsletter # 42, Summer 2019

The goal of the BOC is to assist small and disadvantaged companies in doing business with Bay Area transportation agencies.

UPCOMING CONTRACTING OPPORTUNITIES (SELECTED AGENCIES):

ALAMEDA-CONTRA COSTA TRANSIT DISTRICT (AC TRANSIT)

Hazmat Berm and Awnings	Issue Date*: 2019/2020	Est \$: TBD
Districtwide Upgrade Above Ground O	Issue Date*: 2019/2020	Est \$: TBD
D2 Elevator Jack Replacement	Issue Date*: 2019/2020	Est \$: TBD
Districtwide Fuel Tank Assessment	Issue Date*: 2019/2020	Est \$: TBD
D4 Garage Deck Repair	Issue Date*: 2019/2020	Est \$: TBD
Operator Facility Upgrades-Miscellaneous	Issue Date*: 2019/2020	Est \$: TBD
D6 Badge Access Garage Gates	Issue Date*: 2019/2020	Est \$: TBD
D2/D3 Paint Booth Rehabilitation	Issue Date*: 2019/2020	Est \$: TBD
Grand Avenue Mobility Plan	Issue Date*: 2019/2020	Est \$: TBD
Rapid Corridors After Study	Issue Date*: 2019/2020	Est \$: TBD
Transit Performance Initiative Rapids-Telegraph	Issue Date*: 2019/2020	Est \$: TBD
Transit Performance Initiative Rapids-San Pablo	Issue Date*: 2019/2020	Est \$: TBD
Dumbarton IDEA	Issue Date*: 2019/2020	Est \$: TBD

ALAMEDA COUNTY TRANSPORTATION COMMISSION (ACTC)

7 th Street Grade Separation East (7SGSE) Project Construction Mgmt Services	Issue Date*: June 2019	Est \$: TBD
Freight ITS-Systems Manager	Issue Date*: June 2019	Est \$: TBD
Freight ITS-System Integration	Issue Date*: June 2019	Est \$: TBD
Freight ITS-Advanced Transportation Management System (ATMS)	Issue Date*: June 2019	Est \$: TBD
Performance Monitoring of Countrywide Multimodal Transportation Network	Issue Date*: July 2019	Est \$: TBD
Freight ITS-Go Port Website and Application Development	Issue Date*: July 2019	Est \$: TBD
Freight ITS-Smart Parking System	Issue Date*: July 2019	Est \$: TBD
Dublin Boulevard-North Canyon Parkway Extension	Issue Date*: July 2019	Est \$: TBD
Program Management Oversight for Rail Safety Enhancement Program	Issue Date*: July 2019	Est \$: TBD
Design Services for the Rail Safety Enhancement Program	Issue Date*: July 2019	Est \$: TBD
SR-84 Plant Establishment Services	Issue Date*: Oct. 2019	Est \$: TBD
Multimodal Corridor Project(s)	Issue Date*: Feb 2020	Est \$: TBD
I-880 SB HOV-Replacement Planting	Issue Date*: March 2020	Est \$: TBD
Dublin Boulevard-North Canyon Parkway Extension	Issue Date*: March 2020	Est \$: TBD
Final Design Plans, Specs & Est Phase Serv. Oakland Alameda Project	Issue Date*: Dec 2020	Est \$: TBD

BAY AREA RAPID TRANSIT DISTRICT (BART)

TBT CP Anode Sled and Cable Replacement Project (SSI)	Due Date*: July 23, 2019	Est \$: TBD
Fire Alarm Replacement, Phase 2	Due Date*: July 23, 2019	Est \$: TBD
Richmond-Concord-Hayward Dust Collectors Replacement Project	Due Date*: July 30, 2019	Est \$: TBD
High Pressure Wash of Station Plazas & Parking Lot Structure Stairwells at BART stations West Bay, East Bay North, and East Bay South Locations	Due Date*: August 6, 2019	Est \$: TBD

EASTERN CONTRA COSTA TRANSIT AUTHORITY (TRI DELTA TRANSIT)

Bus Schedule Printing	Issue Date*: July 2019	Est \$: 72K
Bus Shelters	Issue Date*: October 2019	Est \$: 110K
Transit Operations	Issue Date*: November 2019	Est \$: TBD

GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT (GGBHTD)

Uniform Guidance-Indirect Cost Allocation Plan (ICAP)	Issue Date*: July 2019	Est \$: TBD
Strategic Plan	Issue Date*: July 2019	Est \$: TBD
Bus Air, Fuel & Oil Filters	Issue Date*: July 2019	Est \$: TBD
Zero Emission Bus Study	Issue Date*: July 2019	Est \$: TBD
Enterprise Resource Planning (ERP) System and Implementation Services	Issue Date*: July 2019	Est \$: TBD
Larkspur Ferry Service & Parking Expansion Environmental Clearance	Issue Date*: July 2019	Est \$: TBD

ALL DATES SUBJECT TO CHANGE. PLEASE VISIT AGENCY WEBSITES FOR ADDITIONAL INFORMATION.



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The goal of the BOC is to assist small and disadvantaged companies in doing business with Bay Area transportation agencies.

UPCOMING CONTRACTING OPPORTUNITIES (CONTINUED):

GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT (GGBHTD) - CONTINUED

Routine Dry-Docking for the M.S. Marin and M.S. San Francisco Vessels	Issue Date*: July 2019	Est \$: TBD
San Francisco Ferry Terminal Outer Berth Hydraulic Ramp Repairs	Issue Date*: July 2019	Est \$: 220K
Elevator Maintenance	Issue Date*: Aug 2019	Est \$: TBD

METROPOLITAN TRANSPORTATION COMMISSION (MTC)

Means Based Eligibility Verifier RFP	Issue Date*: Summer 2019	Est \$: TBD
Commuter Parking Initiative-Electric Bicycle Lockers RFP	Issue Date*: Summer 2019	Est \$: TBD
Commuter Parking Initiative Electric Vehicle Charging Stations RFP	Issue Date*: Summer 2019	Est \$: TBD
Clipper Credit and Debit Card Payment Gateway RFP	Issue Date*: Fall 2019	Est \$: TBD
Next Generation Clipper (C2) Customer Service RFP	Issue Date*: Fall 2019	Est \$: TBD

SAN FRANCISCO COUNTY TRANSPORTATION AUTHORITY (SFCTA)

Yerba Buena Island Southgate Road (Phase 2) Construction	Issue Date*: Summer 2019	Est \$: 29.8M
US 101/I-280 High Occupancy Veh/High Occupancy Toll Lane Project	Issue Date*: Fall 2019	Est \$: 5M
US 101/I-280 Occupancy Veh/High Occupancy Equity Study	Issue Date*: Fall 2019	Est \$: 750K
Audit Services	Issue Date*: Winter 2019	Est \$: TBD

SANTA CLARA VALLEY TRANSPORTATION AUTHORITY (VTA)

Cerone Division Emergency Generator Replacement	Issue Date*: June 13, 2019	Est \$: TBD
Service Awards and Employee Recognition Program	Issue Date*: June 17, 2019	Est \$: TBD
Bus Driving Simulator, Delivery, Set-Up, and Training	Issue Date*: June 17, 2019	Est \$: TBD
Electrical Supplies	Issue Date*: June 18, 2019	Est \$: TBD
Diesel Exhaust Fluid	Issue Date*: June 19, 2019	Est \$: TBD
Salt Delivery and Installation Service	Issue Date*: June 20, 2019	Est \$: TBD
Bicycle Super highway Phase 1: Central Bikeway Feasibility Study	Issue Date*: Summer 2019	Est \$: TBD
Bicycle Super Highway Phase 1: Central Bikeway Feasibility Study	Issue Date*: Summer 2019	Est \$: TBD
I-280/Foothill Expwy Ramp Improvement	Issue Date*: Fall 2019	Est \$: TBD
SR 237 WB Onramp at Middlefield	Issue Date*: Late Fall 2019	Est \$: TBD
Calaveras Boulevard Near-Term Improvements	Issue Date*: Late Fall 2019	Est \$: TBD
SR 85 Noise Reduction Program (Phase 2)	Issue Date*: Late Fall 2019	Est \$: TBD
US 101 Express Lane Phase 5: SR 237 to I-880	Issue Date*: Late Fall 2019	Est \$: TBD
I-280 Soundwalls	Issue Date*: Late Fall 2019	Est \$: TBD
SR 17 Corridor Congestion Relief	Issue Date*: Late Fall 2019	Est \$: TBD
SR 87/Charcot Avenue On-Ramp Bypass	Issue Date*: Late Fall 2019	Est \$: TBD
SR 237 Improvements	Issue Date*: Late Fall 2019	Est \$: TBD
US 101 Interchanges Impr.-San Antonio Rd. to Charleston/Rengstroff	Issue Date*: Late Fall 2019	Est \$: TBD
US 101/Buena Vista Avenue Interchange	Issue Date*: Late Fall 2019	Est \$: TBD
Lawrence Expressway Grade Separation	Issue Date*: Late Fall 2019	Est \$: TBD
Bike and Pedestrian Education and Encouragement Programs	Issue Date*: Late Fall 2019	Est \$: TBD

SOLANO COUNTY TRANSIT (SOLTRANS)

Transit Operations	Issue Date*: Fall 2019	Est \$: 10M
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WATER EMERGENCY TRANSPORTATION AUTHORITY (WETA)

RFP, Hovercraft Feasibility Study	Issue Date*: July 2019	Est \$: TBD
RFP, Printing Contract	Issue Date*: Sept 2019	Est \$: TBD

ALL DATES SUBJECT TO CHANGE. PLEASE VISIT AGENCY WEBSITES FOR ADDITIONAL INFORMATION.



UPCOMING EVENTS



DBE Certification Workshop

Thursday, July 25, 2019
 10:00AM – 12:00PM | Registration 9:30AM – 10:00AM
 CALTRANS, District 4 Auditorium
 111 Grand Avenue, Oakland, CA 94612

Please RSVP at: https://boc-dbe_cert_2019.eventbrite.com

Meet the Buyers Procurement Forum

Friday, August 9, 2019
 1:00PM – 3:00PM | Registration 12:30PM – 1:00PM
 San Francisco Public Library, Latino/Hispanic Community Room
 100 Larkin Street, Room 602, San Francisco, CA 94102

Please RSVP at: https://boc_meetthebuyers_2019.eventbrite.com

(Flyers and more upcoming events attached)

WHERE TO FIND CONTRACTING OPPORTUNITIES:

AC TRANSIT: http://www.actransit.org/purchasing/	NVTA: https://www.nvta.ca.gov/procurement-opportunities
ALAMEDA CTC: https://www.alamedactc.org/get-involved/contracting-opportunities/	SAMTRANS/CALTRAIN: http://procurement.samtrans.com
BART: http://www.bart.gov/about/business/procurement/	SCMTD: https://www.scmtd.com/en/agency-info/business/contracting-opportunities
CALTRANS: https://dot.ca.gov/caltrans-near-me/district-4/d4-projects	SFCTA/TIMMA: www.sfcta.org/contracting
CA HIGH-SPEED RAIL: http://www.hsr.ca.gov/About/Doing_Business_with_HSR/	SFMTA: http://sfgsa.org/index.aspx?page=4767
CITY OF SANTA ROSA: http://www.ci.santa-rosa.ca.us/departments/finance/businesswithcity/Pages/default.aspx	SMART: http://business.sonomamarintrain.org/
CCCTA: https://countyconnection.com/procurements/	SOLTRANS: https://soltrans.org/more/resources/doing-business-with-soltrans/vendor-registration-form/
ECCTA: http://trideltatransit.com/business.aspx	TJPA: http://www.tjpa.org/tjpa/doing-business-with-the-tjpa
GGBHTD: https://ggbhtd.bonfirehub.com/	VTA: http://www.vta.org/solicitations
LAVTA: https://www.wheelsbus.com/about/doing-business/	WETA: https://weta.sanfranciscobayferry.com/dbe-and-sbe-information
MARIN TRANSIT: http://www.marintransit.org/purchasing.html	WESTCAT: http://www.westcat.org
MTC: http://procurements.mtc.ca.gov	

AGENCY CONTACTS

AC Transit: Brooklyn Moore-Green
 (510) 891-7231 or bmggreen@actransit.org

Alameda CTC: E.W. Cheng
 (510) 208-7400 or echeng@alamedactc.org

BART: Stella Becerra
 (510) 287-4890 or sbecerr@bart.gov

CALTRANS: Ayanna Nobles
 (510) 286-7030 or ayanna.nobles@dot.ca.gov

CA High-Speed Rail: Catrina Blair
 (916) 669-6560 or catrina.blair@hsr.ca.gov

City of Santa Rosa: Yuri Koslen
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CCCTA: Kristina Martinez
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GGBHTD: Artemise Davenport
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LAVTA: Tamara Edwards
 (925) 455-7566 or tedwards@lavta.org

Marin Transit: Amy Van Doren
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avandoren@marintransit.org

MTC: Luz Campos
 (415) 778-5390 or
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NVTA: Antonio Onorato
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 707-794-3320 or
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SolTrans: Dennis Ybarra
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TJPA: Erin Roseman
 (415) 597-4613 or eroseman@tjpa.org

VTA: Olga Medina
 (408) 321-7534 or olga.medina@vta.org

WETA: Lauren Gularte
 (415) 364-3188 or gularte@watertransit.org

WestCAT: Rob Thompson
 (510) 724-3331 or rob@westcat.org

The BOC wants your help to make sure this newsletter brings you the information you want.
 Send suggestions and topics to improve newsletter content to: kmartinez@cccta.org

FREE DBE CERTIFICATION WORKSHOP

Presented by Certifying Agency
Members of the California Unified
Certification Program



THURSDAY, JULY 25, 2019 10:00AM – 12:00PM
CALTRANS, District 4 Auditorium
111 Grand Avenue, Oakland, CA 94612

REGISTRATION IS REQUIRED | Registration 9:30AM-10:00AM

Please RSVP at https://boc-dbe_cert_2019.eventbrite.com

This workshop is to encourage Small, Minority and Women-Owned businesses to become certified as Disadvantaged Business Enterprise (DBE) firms!

DBE certification can provide you access to federally-funded projects!

JOIN US TO LEARN ABOUT

- Benefits of becoming DBE Certified
- Overview of the U.S. Department of Transportation DBE Program, 49 Code of Federal Regulations Part 26, Subparts D and E, Certification Standards and Procedures
- Instructions for completing the DBE Certification Application
- Documents required for submittal
- Upcoming contracting opportunities from various transit agencies



FOR MORE INFORMATION:
contact Artemise Davenport at
adavenport@goldengate.org or 415-257-4581



MEET THE BUYERS PROCUREMENT FORUM



FRIDAY, AUGUST 9, 2019

REGISTRATION: 12:30PM – 1:00PM

EVENT: 1:00PM - 3:00PM

Lower Floor, San Francisco Public Library

Latino/Hispanic Community Room

100 Larkin Street, Room 602, San Francisco, CA 94102

(Conveniently located across from the Civic Center BART Station)

YOUR ATTENDANCE IS HIGHLY ENCOURAGED!

Please RSVP at:

https://boc_meetthebuyers_2019.eventbrite.com

- **Introduce your firm's goods, products and services**
- **Learn about upcoming contracting opportunities**
- **Network with other small businesses**
- **Expand your business with transit & government entities**

This is an opportunity to connect small and disadvantaged businesses with procurement staff from various participating transit and transportation agencies and government entities.

DBE Supportive Services (DBE/SS) Northern Region QUICKSTART CERTIFICATION CHECKLIST



In order to complete your application for DBE certification you will be required to attach the following documents. Gathering these documents now will help the certification process go faster and more smoothly.

No need to be intimidated by this list – your PTAC Specialist is here to help! They can answer any questions you have and provide guidance on what and how to collect.

REQUIRED DOCUMENTS FOR ALL APPLICANTS

- Resumes (that include places of employment with corresponding dates), for all owners, officers, and key personnel of the applicant firm
- Personal Net Worth Statement for each socially and economically disadvantaged owners comprising 51% or more of the ownership percentage of the applicant firm.
- Personal Federal tax returns for the past 3 years, if applicable, for each disadvantaged owner
- Federal tax returns (and requests for extensions) filed by the firm and its affiliates with related schedules, for the past 3 years.
- Documented proof of contributions used to acquire ownership for each owner (e.g., both sides of cancelled checks)
- Signed loan and security agreements, and bonding forms
- List of equipment and/or vehicles owned and leased including VIN numbers, copy of titles, proof of ownership, insurance cards for each vehicle.
- Title(s), registration certificate(s), and U.S. DOT numbers for each truck owned or operated by your firm
- Licenses, license renewal forms, permits, and haul authority forms
- Descriptions of all real estate (including office/storage space, etc.) owned/leased by your firm and documented proof of ownership/signed leases
- Documented proof of any transfers of assets to/from your firm and/or to/from any of its owners over the past 2 years
- DBE/ACDBE and SBA 8(a), SDB, MBE/WBE certifications, denials, and/or decertifications, if applicable; and any U.S. DOT appeal decisions on these actions.
- Bank authorization and signatory cards
- Schedule of salaries (or other remuneration) paid to all officers, managers, owners, and/or directors of the firm
- List of all employees, job titles, and dates of employment.
- Proof of warehouse/storage facility ownership or lease arrangements

PARTNERSHIP OR JOINT VENTURE

- Original and any amended Partnership or Joint Venture Agreements

CORPORATION OR LLC

- Official Articles of Incorporation (signed by the state official)
- Both sides of all corporate stock certificates and your firm's stock transfer ledger
- Shareholders' Agreement(s)
- Minutes of all stockholders and board of directors meetings
- Corporate by-laws and any amendments
- Corporate bank resolution and bank signature cards
- Official Certificate of Formation and Operating Agreement with any amendments (for LLCs)

OPTIONAL DOCUMENTS TO BE PROVIDED ON REQUEST

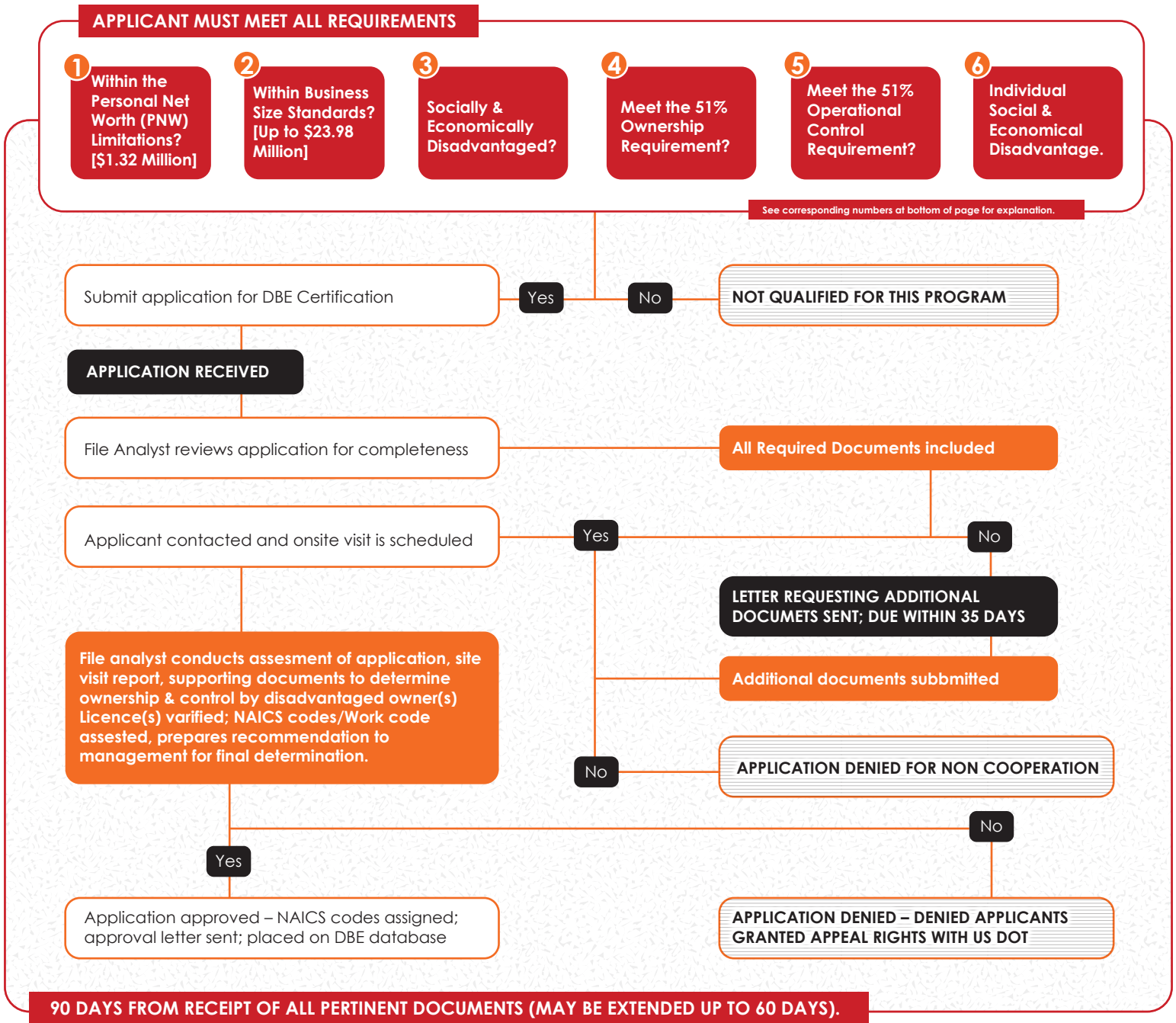
The UCP to which you are applying may require the submission of the following documents. If requested to provide these documents, you must supply them with your application or at the on-site visit.

- Proof of citizenship
- Insurance agreements for each truck owned or operated by your firm
- Audited financial statements (if available)
- Personal Federal Tax returns for the past 3 years, if applicable, for other disadvantaged owners of the firm.
- Trust agreements held by any owner claiming disadvantaged status
- Year-end balance sheets and income statements for the past 3 years (or life of firm, if less than three years)

SUPPLIERS

- List of product lines carried and list of distribution equipment owned and/or leased

DBE Supportive Services (DBE/SS) Northern Region QUICKSTART CERTIFICATION FLOWCHART



1
If an individual demonstrates that he/she is able to accumulate substantial wealth, the individual's claim of economic disadvantage may be denied, even though the individual's PNW is less than \$1.32 million.

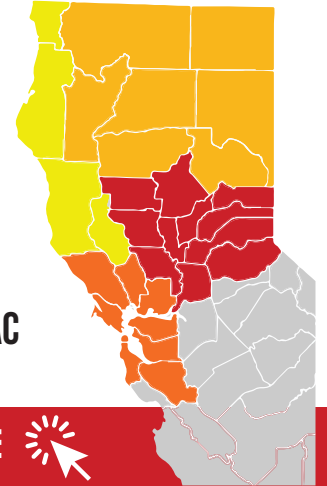
2
Business Size Standards are set by the US Small Business Administration (SBA). Size standards are a three year average annual receipts. Visit 13 CFR §121.201 or <http://sba.gov/size> for more information.

3
Social & Economical Disadvantaged Groups:
1. Hispanic
2. Black
3. Subcontinent Asian
4. Native American
5. Asian Pacific
6. Female

6
Individual Determination of Social & Economic: Disadvantage Individuals who do not fall within six presumptive groups are encouraged to Visit Appendix E to Part 26 for SBA regulations concerning social & economic disadvantage determinations. 13 CFR 124.103(c) & 124.104.

YOU'RE CERTIFIED, NOW WHAT?

ENROLL IN THE DBE SUPPORTIVE SERVICES (DBE/SS) NORTHERN REGION AT NORCAL PTAC



FREE PROGRAM ENROLLMENT

WWW.NORCALPTAC.ORG/DBE



OUR SERVICES

Our Procurement Specialists will help you develop a **strategic plan** specific to your business needs, connect you to agencies and primes who purchase the products or services your business sells, subscribe you to a **customized bid matching** service, keep you on track with **compliance** requirements, and assist with **bid submittals**. We're here to help you **win contracts!**

OUR SPECIALISTS

With years of experience in **business development, finance, procurement, public works, construction, and DBE assistance**, your one-on-one sessions with our Procurement Specialists are bound to propel your business and help you be successful in the government marketplace.

OTHER BENEFITS

Other supportive services include help with registrations and certifications, free workshops, networking opportunities, a dedicated newsletter, and more!



QUESTIONS ABOUT THE PROGRAM?

Northern Region Program

Caltrans districts 1, 2, 3 & 4.
707.826.3916 or taylor@nocalptac.org

Central Region Program

Caltrans districts 5, 6, 9, and 10.
559.278.0542 or edgonzalez@csufresno.edu

Southern Region Program

Caltrans districts 7, 8, 11, and 12
442.262.2390 or dbess@miracosta.edu



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Proposed Overall Triennial DBE Goals for Federal Fiscal Year 2019/2020 - 2021/2022

AGENCY	PROPOSED GOAL	WEBSITE
AC TRANSIT	10%	http://www.actransit.org/purchasing/dbe-sbe/
BART	16% (7% Race-Neutral, 9% Race-Conscious)	https://www.bart.gov/about/business/ocr
JPB/CALTRAIN	13.5% (6.5% Race-Neutral, 7% Race-Conscious)	http://www.smctd.com/BidsContracts/DisadvantageBusinessEnterprise.html
COUNTY CONNECTION	4.65%	https://countyconnection.com/how-to-ride/civil-rights/
GGBHTD	3.2%	http://goldengate.org/contracts/diversity.php
MARIN TRANSIT	2.2%	https://marintransit.org/purchasing
MTC	5% (4% Race-Neutral, 1% Race-Conscious)	https://mtc.ca.gov/about-mtc/doing-business-mtc/disadvantaged-business-enterprise-program
SAMTRANS	3%	http://www.smctd.com/BidsContracts/DisadvantageBusinessEnterprise.html
SFMTA	22% (15% Race-Neutral, 7% Race-Conscious)	https://www.sfmta.com/services/business-services/doing-business-sfmta
SOLTRANS	2.5%	http://www.soltransride.com/about/doing-business-with-soltrans/
TRI DELTA TRANSIT	0%	http://trideltatransit.com/civil-rights.aspx?p=2
VTA	20% (7% Race-Neutral, 13% Race-Conscious)	http://www.vta.org/About-Us/Inside-VTA/Disadvantaged-Business-Enterprise-Program
WESTCAT	0%	https://www.westcat.org/administration/procurements/dbe-and-sbe-programs/
WETA	0.24%	https://weta.sanfranciscobayferry.com/dbe-and-sbe-information

Alameda Contra Costa Transit District (AC Transit), Bay Area Rapid Transit District (BART) Central Contra Costa Transit Authority (County Connection), Golden Gate Bridge, Highway & Transportation District (GGBHTD), Metropolitan Transportation Commission (MTC), San Francisco Bay Area Water Emergency Transportation Authority (WETA), San Francisco Municipal Transportation Agency (SFMTA), San Mateo County Transit District (Samtrans), Santa Clara Valley Transportation Authority (VTA), Solano County Transit (SolTrans), Western Contra Costa Transit Authority (WestCat)

Please check each agency's website for the deadline to submit comments to the proposed goal.